



# **PGDM SUMMER PLACEMENTS 2023-25**



**NATIONAL  
INSURANCE  
ACADEMY**

# *Unveiling the Intersection of Insurance Artistry and Rangoli Tradition*

At NIA, we discern a profound connection between the intricate artistry of Rangoli and the dynamic insurance sector. Just as a skilled artist meticulously selects colors and geometric patterns to craft a harmonious Rangoli design, NIA tailors its insurance education to cater to the unique aspirations of our students. In the realm of life's uncertainties, insurance stands tall as the guardian of our security. The National Insurance Academy (NIA) embarks on this journey by amalgamating the time-honored wisdom of insurance with cutting-edge methodologies.

NIA takes immense pride in celebrating the artistry inherent in insurance, drawing inspiration from this timeless tradition. In both, we uncover a steadfast commitment to safeguarding what holds true significance. As we venture into a future teeming with uncertainties, NIA remains steadfast in weaving the vibrant tapestry of insurance, captivating the world with our unwavering dedication to preserving the beauty of life.

Much like how every Rangoli design conveys a narrative, NIA's curriculum narrates the captivating story of insurance—encompassing protection, resilience, and the serenity of mind. With a blend of precision and innovation, we mould our students into the artisans of insurance, instilling in them the values of adaptability and forward-thinking.

Our mission at NIA is to produce graduates who not only comprehend the intricacies of the insurance industry but also possess the creative acumen and adaptability to thrive within it. We are confident that our unique approach to education will not only benefit our students but also contribute significantly to the insurance sector's growth and vitality.







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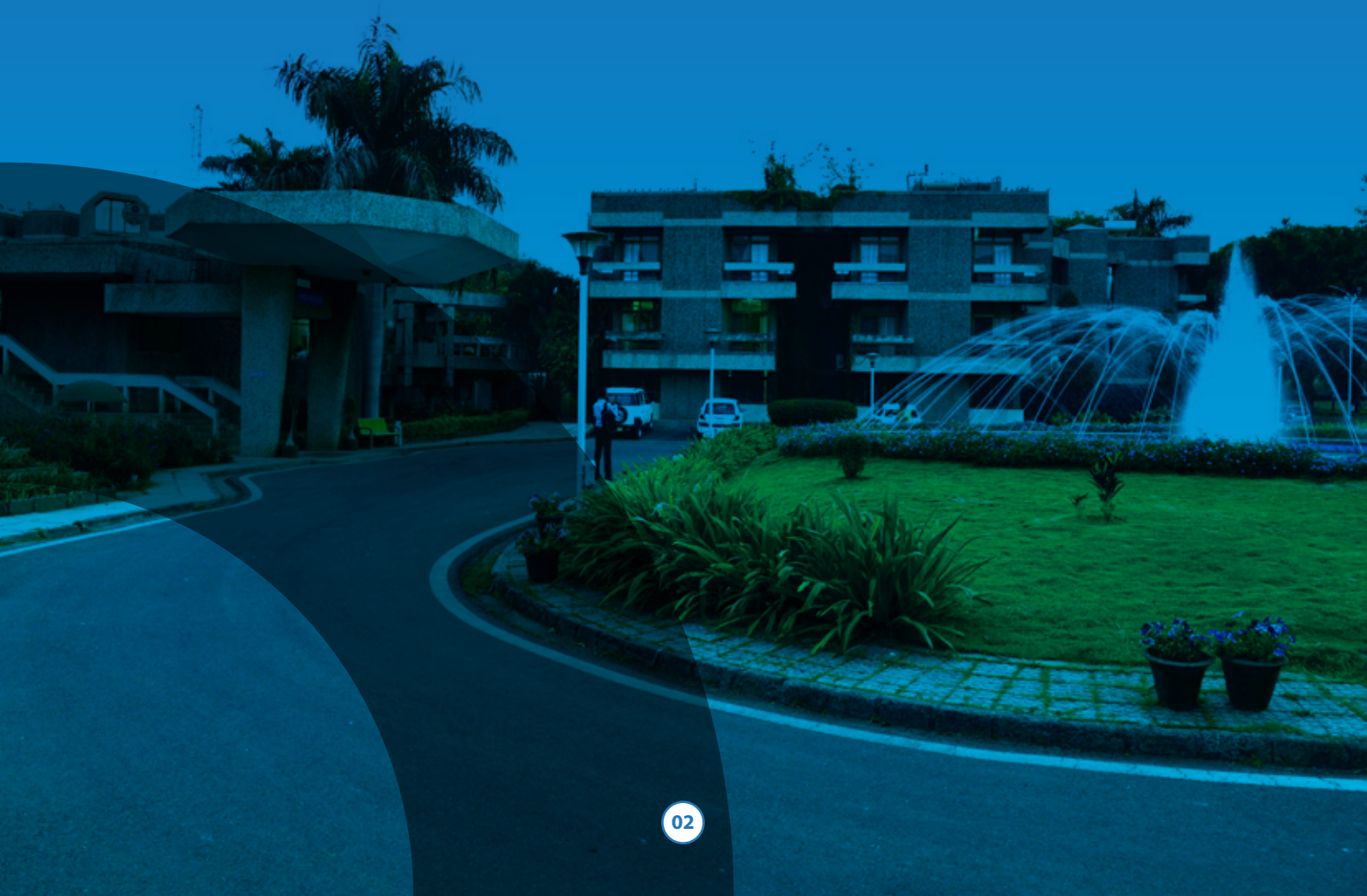
# ABOUT NIA

With its rich ambience and vibrant culture, National Insurance Academy is the perfect place to nurture young minds for a better understanding of the corporate world. Aspirations of the youth are given flight by the seasoned faculty who have set up benchmarks through their vital contributions to the industry. By imparting quality education, NIA is developing future leaders out of every individual who will be implementing the science and art of Risk Management through insurance into a new era. NIA provides proactive education to its students through varied methods like learning inside and outside the classrooms, workshops, case development etc.

National Insurance Academy was established in the year 1980 by the Public Sector Insurance Companies namely: Life Insurance Corporation of India, General Insurance Corporation of India Ltd, The New India Assurance Co. Ltd, National Insurance Co. Ltd, The Oriental Insurance Co. Ltd. and United India Insurance Co. Ltd., with the support of Ministry of Finance, Government of India. It has been running Management Development Programmes for past 40 years and ventured into two year full time Academic Programme in Management in 2004.

NIA has close ties with Indian Insurance Companies, Institute of Actuaries of India, Savitribai Phule Pune University, Federation of Afro - Asian Insurer and Reinsurer (FAIR), Institute for Global Insurance Education (IGIE), Swiss Re, IUMI and regulatory bodies like Insurance Regulatory and Development Authority of India (IRDAI).

NIA promotes, develops and fosters research and consultancy activities on institutional and individual basis and has in-house publications like Bima Quest and Pravartak. NIA provides a unique blend of specialization in Insurance and other relevant functional areas of Management like Finance, Marketing, HR and IT to the PGDM students.

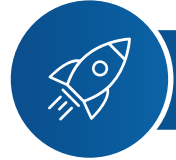






## Vision

"NIA to be a global institution of excellence in learning and research in insurance, pension and allied areas."



## Mission

- To build capacities in the management of Insurance, Pension and allied sectors
- To create a stream of young talent for the Insurance, Pension and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.
- To promote learning, education and training in Insurance, Pension and allied sectors.



## Programme Educational Objectives

- Provide conceptual and practical knowledge in the field of management and insurance while upholding ethical practices.
- Inculcate a logical and practical approach to problem solving in a rapidly changing environment in a social and global context.
- Prepare for excellence with a sense of professionalism, integrity and team spirit.





# GOVERNING BOARD

**Shri Satyajit Tripathy**

Chairman-Governing Board  
Chairman, United India Insurance Co. Ltd.

**Shri Ramaswamy Narayanan**

Chairman and Managing Director,  
GIC Re

**Shri M. Jagannath**

Managing Director  
Life Insurance Corporation of India

**Shri Sat Pal Bhanoo**

Managing Director  
Life Insurance Corporation of India

**Ms. Neerja Kapur**

Chairman-cum-Managing Director  
The New India Assurance Co. Ltd.

**Ms. Girija Subramanian**

Chairman-cum-Managing Director  
Agriculture Insurance Co. of India Ltd.

**Shri G. N. Bajpai**

Intuit Consulting Pvt. Ltd.

**Shri Sanjay Vijay**

Founder & Principal Consultant  
Optimal Corporate Solutions

**Shri Siddhartha Mohanty**

Chairperson  
Life Insurance Corporation of India

**Shri Tablesh Pandey**

Managing Director  
Life Insurance Corporation of India

**Shri R. Doraiswamy**

Managing Director  
Life Insurance Corporation of India

**Shri R. R. Singh**

Chairman-cum-Managing Director  
The Oriental Insurance Co. Ltd.

**Ms. M. Rajeshwari Singh**

Chairman-cum-Managing Director  
National Insurance Co. Ltd.

**Shri Mukesh Kumar Bansal, IAS**

Joint Secretary, Government of India,  
Ministry of Finance, DFS

**Prof. Anil B. Suraj**

Law & Public Administration

**Dr. Tarun Agarwal**

Director  
National Insurance Academy





From the  
**DIRECTOR'S**  
DESK



Dear Recruiter,

The last two years had been a roller-coaster ride for all of us. Where there is a crisis, there is an opportunity. Insurance has shown its mettle by growing in a pandemic. With the economy opening new doors and with the pandemic being almost over, the insurance industry is expected to see a remarkable rise.

India is the young nation in the world. The high demographic dividend promulgates a desire for insurance among the population. With the ever-increasing demand, there is a necessity for supply of young and bright individuals equipped with insurance knowledge and industry experience.

At National Insurance Academy, the coursework, industrial visits, insurance labs, and internships ensure that the students are industry-ready as they complete their Post Graduate Diploma in Management (PGDM) in two years.

Over the years, National Insurance Academy's graduates have set high standards and brought goodwill to the Academy's name. We believe that the batch of 2021-23 would continue the tradition and set a higher standard.

I extend my gratitude to all the industry partners with whom we share a special relationship. Over the years, they have shown immense trust in our students and the Academy. I also welcome the new entrants to the industry, aiming to build a harmonious and symbiotic relationship.

I take immense pleasure in welcoming you to the National Insurance Academy for the Campus Placement Program of Batch 2021-23 to procure young talent who are proficient and are ready to apply their skills to diversify and propel the industry to newer heights.

With regards,

**Dr. Tarun Agarwal**  
Director

From the  
**PLACEMENT  
CHAIR PERSON'S**  
DESK



Dear Esteemed Recruiters,

The National Insurance Academy (NIA) is a premier institution in the field of insurance education and management. With a legacy spanning 42 years, we have consistently nurtured and honed young talents to become leaders and innovators in the insurance industry.

It gives me immense pleasure to extend my heartfelt welcome to each one of you as we embark on the journey of the Summer Internship Placement Program for the academic year 2023-25 at NIA, Pune.

At NIA, we are committed to fostering an environment of growth, learning, and collaboration. Through our cutting-edge curriculum and industry interactions, we aim to equip our students with the skills, insights, and practical experience necessary to excel in the dynamic world of insurance.

I invite you to be a part of this transformative journey, as both of us play a crucial role in shaping the future of our students and the industry as a whole.

Your participation and mentorship will undoubtedly contribute to the holistic development of our students and reinforce NIA's standing as a center of excellence.

I request you to help us in developing these budding managers by providing them an opportunity to work with your company as an intern. I am sure the young minds will be tremendously enriched by the experience during their summer internship at your Organization.

Thank you for your continued support and dedication. I eagerly look forward to a fruitful partnership and a successful placement season.

With regards,

**Renjit Gangadharan**

Chairperson (Placement Committee)



From the  
**PRINCIPAL'S**  
DESK



Dear recruiters,

The National Insurance Academy is the pinnacle institution in the field of Insurance, Pensions and Allied areas. We conduct a two-year POST GRADUATE DIPLOMA in Management Programme and nurture the next generation of insurance professionals, providing them with practical Insights into the dynamic world of insurance.

We welcome you to our campus for the summer Internship process of bright and enthusiastic students of batch 2023-25.

NIA's two-year PGDM program aims to provide students with the best learning opportunities by bringing real-world management as well as Insurance issues into the classroom.

The curriculum provides students with the tools and techniques to create synergy between functional knowledge and sound management approach and help students develop a problem-solving mindset in a dynamic environment in a social and global context.

Our students are encouraged to participate in a variety of competitions, Research projects, business case studies, Assignments, seminars, and webinars which provide them with an effective platform for a continuous industry interface to ensure they acquire the appropriate skills.

Your expertise and experience are invaluable in shaping the careers of these young talents by participating in our summer Internship process.

We welcome your insights, mentorship, and active involvement in the internship program.

With regards,

**Dr. Sanjay Mali**  
Principal-PGDM

# FACULTY

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector in the insurance companies and are on deputation.



## LIFE INSURANCE



**Mr. V Balagopal**

Email: v.balagopal@niapune.org.in

Customer Relationship Management, HRM and Employee Relations, Distribution Channel Management, Train the Trainers, Soft skills enhancement, Managing Self.



**Mr. V. Sathyakumar**

Email: v.sathyakumar@niapune.org.in

Marketing, Branding, Leadership, Micro Insurance, Micro Finance.



**Mr. Indraneel Roy**

Email: iroy@niapune.org.in

Life insurance Marketing, CRM Aspects, Regulatory Aspects, P&GS, Health Insurance, Leadership.



**Mr. Uday Kumar Navani**

Email: uknavani@niapune.org.in

Marketing, Management, Behavioural Studies, Current Affairs, History and Cricket.



**Mr. Anupam Jindal**

Email: ajindal@niapune.org.in

Life Insurance - Claims Management, PS/SSS, ULIP, Insurance Frauds, General Management.



**Mr. Barun Kumar Khan**

Email: barun.khan@niapune.org.in

Life Insurance- Marketing, Policy Administration, CRM, Insurance Distribution Channels.



**Mr. Sumesh Sheth**

Email: sumesh@niapune.org.in

Impact of biological advances on Insurance, Ageing & Long-term expense funding, Insurance fintech.



**Ms. Suparna Bedakihale**

Email: s.bedakihale@niapune.org.in

Underwriting, Accounting, Claims Processing, Policy Servicing, NACH and Pension and Group Schemes.



**Mr. Sandeep Pande**

Email: sandeep@niapune.org.in

Life Insurance Marketing, Bancassurance & Direct Marketing, Underwriting & Claims Processes.







## GENERAL INSURANCE



**Mr. Renjit Gangadharan**

Email: renjitg@niapune.org.in

General Insurance- Motor Insurance, Fire Insurance, Liability Insurance, Building up effective teams at the workplace, Health and wellness.



**Ms. Rinku Chaudhuri**

Email: rchaudhuri@niapune.org.in

Product Development, Claims Management, Technical - Miscellaneous, Liability, Personal Accident, Health, Motor, Marine, Micro Insurance, Regulatory Aspects, Bancassurance, General Management - Marketing, HR.



**Ms. Jayashree Sridhar**

Email: sridharjayashree@niapune.org.in

General Insurance, Property Insurance, Marine Insurance (Hull and cargo), Miscellaneous Insurances as well as Marketing.



**Mr. Bipin Kumar**

Email: bipin@niapune.org.in

General Insurance; Strategy; Arbitration; Management of Litigation in Property Claims.



**Gayathri Iyer**

Email: gayathri@niapune.org.in

Marine and Miscellaneous Insurance.



**Mr. Asim Kumar Pattnaik**

Email: akpattnaik@niapune.org.in

All areas of Non-life Insurance, including Marketing, Motor Insurance, Fire & Engineering Insurance, Misc. Insurance and Customer Service.



**Mr. Anil Kumar Srivastava**

Email: asrivastava@niapune.org.in

General Insurance: Property including Hull Oil & Energy Insurance Marine Cargo and Motor Insurance Marketing.



**Mr. Kshitish Mohanty**

Email: kmohanty@niapune.org.in

Property, Liability and Health Insurance, Micro-insurance, Distribution Management, Regulatory Framework.



**Dr. Ruchika Yadav**

Email: ruchikayadav@niapune.org.in

General Insurance, Human Resource Management and Soft Skills- Business Etiquettes, Communication Skills, Team Building.



**Dr. Ravi Jaiswal**

Email: ravi.j@niapune.org.in

Insurance and Risk Management.



## ECONOMICS



**Dr. Deepali Garge**

Email: deepalig@niapune.org.in

Economics and International Business



## INFORMATION TECHNOLOGY



**Dr. S. D. Page**

Email: sdpage@niapune.org.in

IT applications in Insurance and Financial Services, Managerial Computing Prototype Software Development in Insurance and Other Related Areas, Data Warehousing, Data Mining, Business Intelligence Systems and Knowledge Management, IS Security and IS Risk Management.



## FINANCE



**Dr. M. C. Patwardhan**

Email: mcpatwardhan@niapune.org.in

Insurance Law, Corporate and Securities Law.



**Dr. Mrs. S. Uma**

Email: uma@niapune.org.in

Finance and Institutional Investments.



**Shruti Nagar**

Email: shruti.nagar@niapune.org.in

Corporate Finance, Financial institutions and markets, Financial Planning, Financial Inclusion.



## MARKETING



**Dr. Sanjay Mali**

Email: principal.pgdm@niapune.org.in

Marketing Management, Business Administration.



**Dr. G. Steward Doss**

Email: gdoss@niapune.org.in

Enterprise Risk Management, ALM, Actuarial Risk Modelling, CRM, Marketing Research Methodology, Quantitative Techniques including Multivariate Analysis.



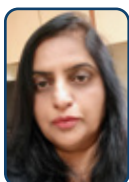
**Dr. Mrs. Shalini Tiwari**

Email: shalinip@niapune.org.in

Consumer Behaviour and Insurance Buying, Marketing Strategy Distribution Channel Management.



## HUMAN RESOURCES



**Dr. Mrs. Sushama Chaudhari**

Email: sushama@niapune.org.in

Communication Skills, Goal Setting, High Performance Culture, Team Building, Organizational Behaviour, Human Resource Management.



**Dr. Mrs. Archana Singh**

Email: sarchana@niapune.org.in

Training, Research and Consultancy in areas of Financial Inclusion, Social Security Schemes, Micro, Social, Rural Insurance and Agriculture Insurance; Training and Development workthrough Experiential Learning, Soft Skills, Training, Self-Leadership and Personal Transformation Facilitation; Teaching in Economics, Micro Insurance and Individual and Group Behaviour.

## VISITING FACULTY

**Dr. V. Gaikwad**

Managerial Economics

**Mr. N. Roop Kumar**

Disaster & Sustainability Management

**Ms. Sanjeevani Behere**

Liability Insurance

**Dr. Gaurav Nagpal**

Optimisation Techniques

**Dr. Shilpa Kankonkar**

Strategic Management

**Dr. Srinivas Tapadia**

Financial Accounting

**Mr. M. B. Viswanathan**

Actuarial Science in Life Insurance

**Dr. Nandini Desai**

Business Ethics & Corporate Governance

**Mr. Gopal Jha**

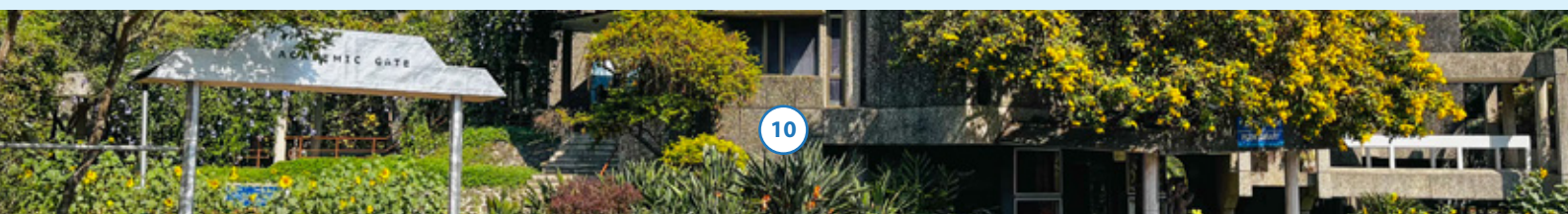
Financial Services Marketing

**Dr. Shailesh Kasande**

Business Research Methods

**Dr. Swapnaja Gore**

Principles of Marketing, B2B Marketing







# PGDM PROGRAMME

The two year full time Post Graduate Diploma in Management (PGDM) with specialization in Insurance & Management is approved by AICTE and accredited by NBA and has MBA equivalence by AIU. It seeks to be a blend of technical competence in insurance with a sound understanding of the principles of management and the contexts in which these are practiced and thrives to instil in students a creative problem solving approach to meet the growing needs of today's business world.

## Selection Process

The process of selection of students begins with the shortlisting on the basis of scores of either CAT (Common Admission Test) or CMAT (Common Management Admission Test). The shortlisted students then qualify for the group discussions and personal interviews. Each student has to complete six trimesters of extensive academic work along with eight weeks of Summer Internship Program, Major Research Project, Value Addition Project and participation in various workshops to qualify for the Diploma.

## Faculty

NIA's multi-disciplinary faculty is drawn from the cream of academia as well as the industry. Our visiting faculty includes people holding significant positions in the industry. This wealth of experience and inputs on the current market scenario help our students keep pace with the highly dynamic corporate environment. Academic excellence is achieved through innovations in teaching methods and effective delivery. Apart from classroom learning, great importance is placed on panel discussions, guest lectures, and continuous interactions with other students and industry professionals.

## Culture

NIA, being a national institute showcases a multifaceted culture. The identity of this hallmark institution is not to walk on the trodden path but to make a new path of its own. It aims to be the benchmark, and to be the first to respond to the changes and needs of the hour that nobody would have taken up for the betterment of the nation. The core belief is the holistic development of every individual and fulfilling the ideology of 'together we grow'. The environment of the academy evokes the image of a 'Gurukul' with modern amenities.

## Added Course Benefit

NIA Students fulfilling the prescribed requirements are eligible to claim course wise exemption from the Insurance Institute of India papers up to 220 credit points and become Associates and Fellows of Insurance Institute of India.



## Summer Internship Programme (SIP)

Each student must complete eight weeks of Summer Internship to be eligible for the Diploma. Students are placed in reputed companies in various verticals of the industry. This gives them a first-hand experience of the functioning of the industry. It also helps them in learning the concepts better as it is easily relatable after they have experienced it themselves. This program prepares them for their final placements.

## Major Research Project (MRP)

To inculcate the ability to conduct quality research and generate research-based knowledge, each student is required to undertake a major research project on a topic from the field of insurance, management, and allied disciplines. The student is required to work on a MRP in the VI Trimester and submit a report.

## Value Addition Project (VAP)

It is experienced that businesses very often search for creative and agile human resource who can come up with innovative and implementable solutions to address challenges posed by rapid changes in business environment. To infuse such skills in students, the VAP is designed. The students need to take up a Project on a strategically important issue or industry problem and give recommendations to address them.





# ALUMNI SPEAK

National Insurance Academy is a premier institution in the insurance sector, providing specialized education and a strong commitment to personal development. With a stunning campus and state-of-the-art facilities, NIA offers an engaging learning environment. The faculty of industry veterans imparts in-depth knowledge and concepts. NIA environment also fosters a sense of camaraderie among mates. Its strong alumni network engages with students supporting career development and offering opportunities for successful collaborations. To summarize, NIA as your alma mater is like the jewel in the crown for individuals in the insurance or related industry.



**Danish Bhatnagar**, Senior Consultant, ANZ INS Consulting, Cognizant Technology Solutions, Australia



NIA is one of the best places to find well-rounded talent who can excel in every aspect of Insurance and Technology management. Look at the course that candidates learn and get exposed to, at this institution, including the valuable access to industry leaders and professionals. In the 2 years of NIA journey even a zero-insurance background person starts talking about management, strategies, planning, insuretech, core insurance functions etc with ease. I thank my alma mater for what I gained here, and I wish all the best to the current and future batch candidates.

**Shatanjoy Verma**, Product Owner (Manager), Liberty Mutual Insurance, USA

NIA has certainly given my career a head start vis a vis other institutes... Without the strong foundation of NIA coupled with the goodwill of the institute, we would not be where we are in terms of our growth and position in the industry... If you want to make a career in (Re)Insurance, without a doubt NIA is the place to start from.



**Mohammed A. Noorani**, Senior Vice President, Gallagher Insurance Brokers Pvt. Ltd.



Apart from an insurance focussed curriculum and some great faculty, I believe the industry wide connection you are able to make being part of NIA alum network is an under advertised benefit. This network has been leveraged numerous times for various initiatives and will continue to build momentum with passage of time.

**Sarim Iman**, Deputy Vice President, Tata AIG General Insurance

NIA provided a strong foundation which helped me set my foot in the life insurance industry and most importantly made me aware of the actuarial field which I started pursuing upon enrolling in NIA. Today it gives me immense pleasure to act as a guest lecturer for one of their courses in Reinsurance.



**Prathamesh Ghanekar**, Vice President, Swiss Re



With the ever-widening scope and potential of the insurance sector, the National Insurance Academy acts as a career enabler. Being a reputed academic institution, it focuses on providing a perfect combination of competent faculty, a well-equipped campus, and a closely knit network. I found the environment at NIA to be positive and growth-oriented, which has been instrumental in my professional journey.

**Akash Kheterpal**, Assistant Vice President, Energy and Power, Marsh Management Services (MENA) Limited

# COURSE CURRICULUM

## Trimester - I

- Fundamentals of Life Insurance & General Insurance
- Laws & Regulations Governing Insurance
- Fire Insurance
- Fundamentals of Services Marketing
- Interpersonal & Group Processes
- Quantitative Techniques
- Financial Accounting & Reporting
- Managerial Economics- I
- Non-credit Course in Business Communication

## Trimester - II

- Life Insurance Products and Underwriting
- Health Insurance
- Motor Insurance
- Optimization Techniques
- Strategic Management
- Financial Management
- Organization Design, processes and change
- Legal Aspects of Business
- Digital Technologies for Insurance Business Management

## Trimester - III

- Marine Cargo Insurance
- Reinsurance
- Engineering Insurance
- Liability Insurance
- Insurance Distribution Management
- Business Research Methods
- Marketing Strategies
- Managerial Economics- II
- Data Analytics for Insurance



### Trimester - IV

- Miscellaneous insurance
- Agriculture & Rural Insurance
- Actuarial aspects of Life Insurance
- Actuarial Aspects of General Insurance
- Insurance Investment Management
- Annuities and Pensions
- Insurance Accounting

#### Electives (Any Two)

- Gen.Ins. - Advanced Reinsurance
- Life Ins. - Advanced Life Insurance Underwriting
- Gen. Ins. - Advanced Insurance Claims Management
- Life Ins. - Life Insurance Claims

#### Electives (Any One)

- Consumer Behaviour (Marketing)
- Project Finance (Finance)
- Performance Management & Measurement (HR)
- R for Insurance Data Science (IT)

### Trimester - V

- International Practices in Insurance
- Marine Hull, Aviation, Oli & Energy Insurance
- Disaster & Sustainability Management
- Enterprise Risk Management

#### Electives (Any Two)

- Gen. Ins. - Advanced Health Insurance
- Life Ins. - Development of Life Insurance Products
- Gen. Ins. - Advanced Property Insurance
- Life Ins. - Group & Micro Insurance Management

#### Electives (Any One)

- Sales & Distribution Management (Marketing)
- Financial Derivatives Management (Finance)
- Leadership and Change Management (HR)
- Python for AI in Insurance (IT)
- Non-credit Course in Banking

### Trimester - VI

- Business Ethics
- Entrepreneurship & Innovation
- Environmental, Social & Governance (ESG)

#### Electives (Any One)

- Business-To-Business Marketing (Marketing)
- Behavioural Finance (Finance)
- Organization Development (HR)
- Cyber: Risk, Liability & Insurance Management (IT)





# CORPORATE SEMINARS

## Tatva - HR Summit

The HR Summit is a student driven activity which aims to bring industry's best HR Minds on a single platform to discuss and share their knowledge, experiences, and views on diverse topics. The theme for this year's event was **"From the Great Resignation to the Great Rebound: Reimagining HR"**

Panel Discussion 1:

**Great resignation to great rebound:  
Outlook and strategies**

Panel Discussion 2:

**Redefining the Risk of Resignation**

Panel Discussion 3:

**Re-examining the Employment Strategies**

Panel Discussion 4:

**Reimagining Flexi-Culture**

### SPEAKERS

#### Mr. G Srinivasan

Director, National Insurance Academy

#### Mr. Hitesh Kotak

Chief Executive Officer,  
Munich Re India Branch

#### Mr. Ankur Kamboj

Entrepreneur & COO, Roadzen

#### Mr. Vikramjeet Singh

Chief Human Resources Officer,  
Bajaj Allianz General Insurance Co.

#### Ms. Sudakshina Bhattacharya

Chief Human Resources Officer,  
HDFC Ergo General Insurance Co.

#### Mr. Deodutta Kurane

Digital HR Evangelist

#### Dr. Rajesh Save

Co-Founder, Inpecker Consulting LLP

#### Mr. Priyadarshi Bhattacharya

Head - Human Resources,  
Swiss Re GBS India

#### Mr. Puneet Khurana

Group Head, Human Resources,  
Policybazaar.com & Paisabazaar.com

#### Ms. Ruchira Bhardwaja

Chief Human Resources Officer,  
Kotak Life Insurance Co.

#### Ms. Shwetha Nayak

Senior People Partner- Marsh, GC & OW

#### Dr. Asha Naik

Managing Partner, Corporate  
Consulting Group

#### Mr. Nikhil Save

HR Head, Mahindra Insurance Brokers Ltd

#### Ms. Priyanka Shrivastav

Vice President - Human Resources -  
Corporate functions, HDFC Ergo  
General Insurance

#### Mr. Saptarshi Bhattacharya

Vice President & Head-Talent  
Acquisition, Bajaj Allianz General  
Insurance

#### Mr. Shailen Merchant

Sr. Vice President and Head- Human  
Resources, Chola MS General Insurance

#### Mr. Sriram N

Senior Vice President -  
Intellect Design Arena Ltd.

#### Mr. Hrishikesh Godbole

Director, Ernst & Young

#### Mr. Chinmay Adhikari

Chief Human Resources Officer,  
Universal Sompo General  
Insurance Co. Ltd.

#### Mr. Hemant Gandhe

Sr VP & National Head - L&D  
and Talent Management,  
Tata AIG General Ins Co

#### Mr. Jerry Jose

Chief- Human Resources,  
ICICI Lombard General  
Insurance Co. Ltd.

#### Ms. Ipsita Mohanty

Oracle Practice Lead, IBM

#### Ms. Sonali Chatterjee

Sr EVP & Head- People,  
Performance & Culture,  
Aon India Insurance Brokers



# CORPORATE SEMINARS

## Insurance Summit

The 18th Insurance Summit 2022, led by National Insurance Academy students, was held on 10th October at Trident, Mumbai. Preeminent insurance sector leaders debated pressing industry issues. The theme, "Broadening the Horizon: Navigating Towards a Fully Insured India" underpinned the event.

Panel Discussion 1:

**Insurance by 2027: Strategies for Accelerating the Insurance penetration in India**

Panel Discussion 2:

**Presentations on Looking Through a New Lens: Moving Towards Consumer Centricity**

Panel Discussion 3:

**Advancing in the Era of New Age Digitalization: Opportunities and Challenges**

### SPEAKERS

#### Mr. Debasish Panda

Chairman, IRDAI

#### Mr. Saurabh Mishra

Joint Secretary, Department of Financial Services, Ministry of Finance

#### Mr. M.R. Kumar

Chairperson, LIC of India

#### Mr. Devesh Srivastava

Chairman-cum-Managing Director, GIC of India, Chairman of NIA Governing Board

#### Mr. G. Srinivasan

Director, NIA, Pune

#### Mr. Satyajit Tripathy

CMD, United India Insurance Co.

#### Mr. Ritesh Kumar

Managing Director & CEO, HDFC Ergo General Insurance Co.

#### Mr. N S Kannan

Managing Director & CEO, ICICI Prudential Life Insurance Co.

#### Mr. Mayank Bathwal

CEO, Aditya Birla Health Insurance Co. Ltd.

#### Mr. Sanjay Kedia

Country Head & CEO, Marsh India Insurance Brokers Pvt. Ltd.

#### Mr. Sanjay Datta

Head of Underwriting and Claims, ICICI LOMBARD General Insurance Co.

#### Mr. Shankar Garigiparthi

CEO & Country Manager of Lloyd's India. The next presenter was

#### Mr. B. C. Patnaik

Managing Director, LIC of India

#### Mr. T. A. Ramalingam

Chief Technical Officer, Bajaj Allianz General Insurance Co.

#### Mr. Amit Mishra

General Manager, The New India Assurance Company Ltd.

#### Mr. Aniruddha Marathe

Managing Director and Partner, BCG

#### Mr. Prerak Sethi

Founder of RIA Insurance and Co-Founder, India InsurTech Association

#### Mr. Anand Pejaware

Deputy Managing Director, SBI General Insurance Co. Ltd.,

#### Mr. Sarbvir Singh

CEO, Policybazaar.com and

#### Mr. Nikhil Shrirang Kurhe

CEO and Co-founder at Finarkein Analytics





# CORPORATE SEMINARS

## C.D. Deshmukh Memorial Seminar

The National Insurance Academy's C.D. Deshmukh Memorial Seminar honours Sir Deshmukh, the first Indian Governor of the Reserve Bank of India. His tenure as Union Finance Minister saw the nationalization of 245 insurers and creation of the Life Insurance Corporation of India. The 24th Annual Seminar on January 11, 2023, celebrated these contributions which was based on the theme **"Transforming the Life Insurance Sector through Disruptive Innovation"**.

Panel Discussion 1:

**Transformational Regulatory Initiatives - Catalyst for growth**

Panel Discussion 2:

**Insurtech as force multiplier to increase life insurance penetration**

Panel Discussion 3:

**Innovative customer connect and customer experience**

### SPEAKERS

#### Mr. G. Srinivasan

Director, NIA, Pune

#### Mr. Devesh Srivastava

CMD, GIC Re & Chairman, NIA Governing Board

#### Mr. Parmod Kumar Arora

Member (Actuary), IRDAI

#### Mr. Saurabh Mishra

Joint Secretary, DFS, MOF, Government of India

#### Mr. M. R. Kumar

Chairperson, LIC of India

#### Mr. Amit Roy

MD- Insurance & Allied Businesses, PwC

#### Mr. Naveen Tahilyani

MD & CEO, TATA - AIA Life Insurance co. Ltd

#### Mr. Prashant Tripathi

MD and CEO, Max Life Insurance Co. Ltd.

#### Mr. Mahesh Balasubramanian

MD and CEO, Kotak Mahindra Life Insurance Co. Ltd.

#### Mr. Kamlesh Rao

MD and CEO, Aditya Birla Sun Life Insurance Co. Ltd.

#### Mr. Prerak Sethi

CEO & Founder of RIA

#### Mr. Rahul Bhanose

CEO, bizAmica

#### Mr. Sumit Ramani

Co-Founder & Actuary, ProtectMeWell.com

#### Mr. Prasad Krishnamorthy

VP, Products, Head of Insuretech SBU, Perfios Software Solutions Pvt. Ltd.

#### Ms. Mini Ipe

Managing Director, LIC of India

#### Mr. Anand Pejaware

Deputy MD, SBI General Insurance Company Ltd.

#### Mr. Vineet Agarwal

Sr. VP & Head (Sales Strategy), SUD Life Insurance Co. Ltd.

#### Mr. Sarbvir Singh

CEO & President, Policybazaar.com

#### Ms. Rupa Mogaveera

Chief Operating Officer, Aon India Insurance Brokers Pvt. Ltd.





# CORPORATE SEMINARS

## NIA-Swiss Re International Seminar

National Insurance Academy (NIA) and Swiss Re hosted the 5th NIA-Swiss Re International seminar on "Innovative Risk Mitigation: Building Resilience for Climate Risk" in Mumbai on 20th Feb 2023. Professionals from various sectors attended, discussing climate change challenges and innovative risk solutions. The focus was on resilience and risk management amid environmental changes.

Panel Discussion 1:

**Innovative Risk Mitigation Strategies for Combating Climate Risk**

Panel Discussion 2:

**Tech-based risk solutions for climate risk mitigation**

### SPEAKERS

#### Mr. G. Srinivasan

Director, National Insurance Academy

#### Mr. Hadi Riachi

CEO, Swiss Re India Branch

#### Mr. Satyajit Tripathy

CMD, United India Insurance Company

#### Mr. Devesh Srivastava

CMD, GIC Re

#### Mr. Saurabh Mishra

Joint Secretary, DFS, MoF, Govt of India

#### Mr. Renjit Gangadharan

Chair Professor (Non-Life), NIA

#### Mr. Anand Pejwar

Deputy MD, SBI General Insurance Company

#### Ms. Girija Subramanian

CMD, Agriculture Insurance Company of India

#### Mr. Sanjay Kedia

Country Head and CEO, Marsh India Insurance Brokers

#### Dr Chandan Banerjee

Natural Catastrophe Economist, Swiss Re GBS India

#### Mrs. Madhulika Bhaskar

Director & General Manager, GIC Re

#### Mr. R Sudhakar

ED Marketing, LIC of India

#### Dr Santosh Kumar

Professor, National Institute of Disaster Management

#### Dr. Murari Lal

Climate Change Practice Head, RMSI

#### Mr. Sudhir Khare

Sr. EVP & Head - Property, Energy & Marine, Tata AIG General Insurance

#### Mr. Mangesh Patankar

Senior Market Underwriter, Swiss Re

#### Dr. Sudhir Kumar Goel

former Additional Chief Secretary, Agriculture, Govt of Maharashtra

#### Dr. Karun Kumar Choudhary

Scientist-SF & Head, Crop Assessment Division ASAG, RSA, NRSC

Monday, 20th February 2023  
Trident, Nariman Point, Mumbai



# CORPORATE INTERACTIONS



## Global Reinsurance Market and Impact of Regulations on Reinsurance Market in India

**Mr. Shib Shankar Saha**

Head Reinsurance and Commercial Underwriting, Future Generali

## Logistic regression and its application to customer loyalty in the insurance industry

**Ms. Shoumi Sarkar**

Graduate Teaching Assistant at Florida University

## Basics on Engineering Insurance (Project & Operational Policies) and current market trends

**Md Sarfaraz Ali Shah**

Associate VP and National Manager Engineering Insurance, Magma HDI Software Pvt. Ltd

## Roadmap to create Insurtech Start-up

**Mr. Shailesh Kumar**

Insurance Head, Insurance Samadhan

## Risk-intelligence and Enterprise Risk Management

**Hersh Shah**

Institute of Risk Management - India Affiliate

## Industry HR Session

**Mr. Saptarshi Bhattacharya**

Vice President and Head Talent Acquisition, Bajaj Allianz General Insurance Co. Ltd.





# CORPORATE INTERACTIONS



## **Trends in Health Insurance**

**Mr. Krishnan Ramachandran**  
MD and CEO, Niva Bupa

## **Institutional Business**

**Mr. Chandrakant Mishra**  
Director, Care Health

## **Introduction to Consultancy**

**Ms. Sarmistha Manna**  
Analyst, Cognizant

## **Way Ahead for insurance industry**

**Mr. R. Balasundaram**  
Secretary General of IBAI and  
Marine Head at Gallagher

## **Human Life Values – Life Insurance**

**Prof. Jossey Peter**  
Christ University

## **New perspective under writing in property insurance**

**Mr. Mihir Vora**  
Practice Head, Property and  
Large Risk, Aditya Birla Capital

## **industry HR**

**Mr. Mehul Oza**  
Vice President HR, Kotak Life  
Insurance Co. Ltd.

## **Case Study**

**Mr. Sanmitra Mallick**  
AVP Human resources,  
Kotak Life Insurance Co. Ltd.

## **KBC – Kaun Banega Corporate Risk Manager**

**Mr. Sunder Natarajan**  
VP, India First Life

## **Emerging trends in Insurtech**

**Mr. Edwin David**  
Vice President - Sales and  
Marketing, AccelTree Software  
Pvt. Ltd

## **Awareness about Actuarial Science in the market**

**Mr. Sameer**  
P&C Actuarial Leader,  
Allianz Technology



# VARIOUS VERTICALS OF NIA

## Education

NIA offers a two-year PGDM Program which focuses on Insurance & Risk Management.

02

## Research

The faculty contributed research and conference papers in the fields of Insurance and Management

04

## Certification

NIA offers a wide variety of Certification Courses on

- Marine Cargo Insurance
- Fire Insurance • Crop Insurance
- Enterprise Risk Management
- Post Graduate Program in Actuarial Science

06



01

## Executive Development Programme

**Executive Development Programme**  
NIA is a leading institution for training senior management professionals in insurance and management area from around the world. Every year, more than 200 Executive Development Programmes are offered at NIA and attended by more than 6000 participants.



03

## Consultancy

NIA provides consultancy services to insurance industry and policy makers



05

## Publication

- BimaQuest is a peer reviewed publication and is included in UGC-CARE list, EBSCO database and Google Scholar.
- Pravartak is a publication coordinated by the students pursuing PGDM course





## BATCH 2023-25



## BATCH 2023-25





# STUDENT COMMITTEES

## Core Committees

### Admission Committee

The Admission Committee endeavours to captivate the pool of talent from across India. The committee plays a crucial role in shaping the student body by considering factors such as diversity, talent, and potential. The committee stands by the institute and assures that the process of completing the admission process is done smoothly. Prospective students stay connected with designate members to understand admission process and seek guidance.

### Alumni Committee

The Institute takes pride in the success stories of their alumni. The Alumni Committee catalyses to maintain the relationship of the alumni with their Alma Mater. It makes sure that the current batch is readily connected with NIA's alumni to gain insights from their real time experiences in the corporate world.

### Placement Committee

The Placement Committee is an integral part of the institute as it plays a crucial role in facilitating the recruitment process for students. The committee is comprised of dedicated faculty and student members who liaise with companies, organise career workshops and seminars, and provides guidance and support to students in their placement process. Through their efforts, the committee helps bridge the gap between academics and the industry, ensuring students have opportunities to embark on successful careers.

### Pravartak Committee

Pravartak is a student-driven publication committee. It is responsible for publishing 'Pravartak' - journal of National Insurance Academy, which is a biannual publication of NIA, Pune. It provides a platform to professionals, students and researchers by publishing newsletters, magazines, research work or other forms of content related to the insurance and management spectrum.

### Cultural Committee

It is a perfect replica of India comprising of enthusiastic students representing diverse culture of the country. The committee's main objective is to foster a sense of inclusivity and cultural understanding among students, faculty and staff which is achieved by organising a wide range of activities and events throughout the academic year, including cultural festivals, music & dance performances, drama, speeches, talent hunt and much more.



# STUDENT COMMITTEES

## Event Committees

### HR Summit Committee

Student HR Committee members drive the Annual HR Summit conducted at NIA. The HR summit provides unique opportunities to engage with HR professionals and senior executives of Insurance industry to strengthen the collaborative efforts, to keep pace with technology transformation in the Insurance industry and its impact on people & businesses in the long term. HR Summit every year brings together various industry leaders who across Panel Discussions deliberate contemporary topics.

### Insurance Summit Committee

The Insurance Summit Committee is a student-led committee responsible for organizing the annual flagship event, the Insurance Summit. Members of the committee are involved in various activities, such as developing themes, inviting speakers, coordinating, organizing, and marketing the event. Being a part of this Committee is a unique experience for students, as it provides an opportunity to interact with accomplished industry stalwarts, learn from their experiences, and gain insights into the contemporary dimensions of the insurance industry.

### Manthan Committee

Manthan, the much-awaited annual festival of NIA, is a celebration of talent, creativity, and camaraderie which is organised by the Manthan Committee. Manthan offers a diverse range of competitions that cater to everyone's interests and passions, but what makes Manthan truly special is the joint effort of all the students. Students from diverse backgrounds and disciplines come together to display their skills and compete in various cultural and business events.

## Professional Growth Committees

### Entrepreneurship Committee

Entrepreneurship committee plays a vital role in National Insurance Academy to foster the culture of innovation, creativity, and risk-taking among students. The committee offers students the opportunity to learn and develop essential entrepreneurial skills such as idea generation, market research, financial management, and pitching. It also provides access to resources and networks that can help turn ideas into successful ventures.

### Professional Enhancement Committee

The professional enhancement committee is responsible for developing and implementing programs and initiatives that promote professional development among students. The committee members are actively involved in arranging professional enhancement workshops, networking events and seminars for students. The committee equips the students with the right mentorship and professional guidance as it believes that with the right direction students can excel in their careers.



# STUDENT COMMITTEES

## Administrative Committees

### IT Committee

The IT committee is responsible for managing and maintaining the technology infrastructure and systems used by students. We ensure that college's IT systems are up-to-date, secure, and aligned with the institution's academic and administrative needs.

### Library Committee

The library committee at NIA helps to provide access to various databases and learning resources. They help to conduct various webinars and guest lectures on how to leverage and utilize the available resources in our learnings and project works. They promote reading and learning culture among the students and are also responsible for managing the library resources and facilities to meet the needs of students and faculties thereby supporting the college's educational mission.

### Student Welfare

The Student Welfare Committee is responsible for promoting the overall welfare of students. The committee is made up of faculty and student representatives who work together to identify and address issues that affect student well-being. The SWC is involved in a wide range of activities, including providing support and guidance to students. The primary goal of the Student Welfare Committee is to ensure that students have access to the resources and support they need to thrive academically, socially, and emotionally. By working to enhance the student experience, the SWC helps to create a vibrant and engaging learning community that benefits everyone involved. SWC also contributes to food preferences of hostel students and coordinates with hostel caterer for menu design.

## Wellness Committees

### Social Outreach committee

The social outreach committee is a group of individuals who work together to promote insurance awareness and provide support to the needy. It often organizes events to interact and share insurance knowledge with people from the community and conduct surveys. Members of the committee are usually passionate about making a positive impact and are dedicated to help those who are less fortunate. Committee conducts literacy and insurance awareness programs in surrounding villages.

### Sports Committee

The Sports committee organises the annual sports week "Eklavya" where students and staff members compete in various sporting tournaments to showcase their talent and sportsmanship.

# INFRASTRUCTURE

The Academy's infrastructure spread over 32 acres of land consists of Hostel Blocks, Administrative Block, Academic Block with 8 modern state-of-the-art classrooms, 2 Computer Labs (IT Parks), 8 syndicate rooms, 24 faculty rooms, Multi-purpose Hall, Library, Computer Centre, Kitchen, Dining Hall, Cafeteria, Reception, Auditorium, Meditation Hall, Gymnasium, Badminton Court, Swimming Pool, 5 Hostels with a capacity to accommodate 157 participants and 148 students. All MDP hostel rooms are provided with PCs with internet, Intercom and Television with D2h connections. PGDM hostel rooms have LAN connectivity for students to use their laptops. The campus also has a residential complex of 64 units for its faculty and staff.



## IT Infrastructure at NIA

The Academy has Campus-wide Local Area network connecting 350+ computers, 7 servers, routers, switches, printers, and other equipment. NIA uses Sophos Firewall for securing its network and Seqrite Endpoint security antivirus for desktops.

The Campus along with the Hostel is Wi-fi enabled. The Academy provides unlimited internet usage to the students and employees through its high-speed Wi-Fi facility anywhere in the campus. Internet Facility is available for all users through their desktops and for PGDM students using their laptops. 170 Mbps Bandwidth is made available for using the internet. The PGDM Students and the MDP participants are provided LAN connectivity in all the Hostel rooms.

The Academy has two IT-labs: IT Park (with 45 PCs) and Drucker IT Park (with 31 PCs) for hands on training to the PGDM students and the MDP participants. All full-time faculty members are provided with Intel i5, i7 powered HP laptop/computers with Windows 8.1/10/11, Office 365, 24/7 internet connectivity, and staff with Intel i5 powered HP computer, Windows 8.1/10/11, Office 365 for documentation, communication and as a productivity tool .

All the faculty and staff have access to network printers in their respective offices as well to high-speed photocopiers located in the Reprography Department. The students also have access to the network printer located in the Reprography Department.

There is a video conferencing facility which is used for the Board meetings, educational activities and it is extensively used especially during the placement season. Software based video conferencing unit is available for conducting meetings using Microsoft Teams, in hybrid mode (online as well as offline mode simultaneously).

The Academy's Intranet site is used for sharing information to staff members, faculty members and students.



## Library

The Academy's Library is one of the finest insurance libraries in India having the choicest collection of books, journal holdings in Insurance, Actuarial Science, Management, Economics, Finance, Law, and Information Technology. The library is well equipped to serve the needs of the PGDM students, MDP participants and the Insurance Industry. The purpose is to cater to all types of information needs of the users with reference to insurance and allied subjects. Stacking of the research publications is another value addition to the library. The library also has collection on Literature, History and Personality Development. Following table gives a brief profile of the information resources available in the library:

Sr. No.	Type of Resources	Collection as on 30.4.2023
1	Books	25970+
2	E-Books	10000+
3	Periodicals	80+
4	Databases	6
5	News papers	14



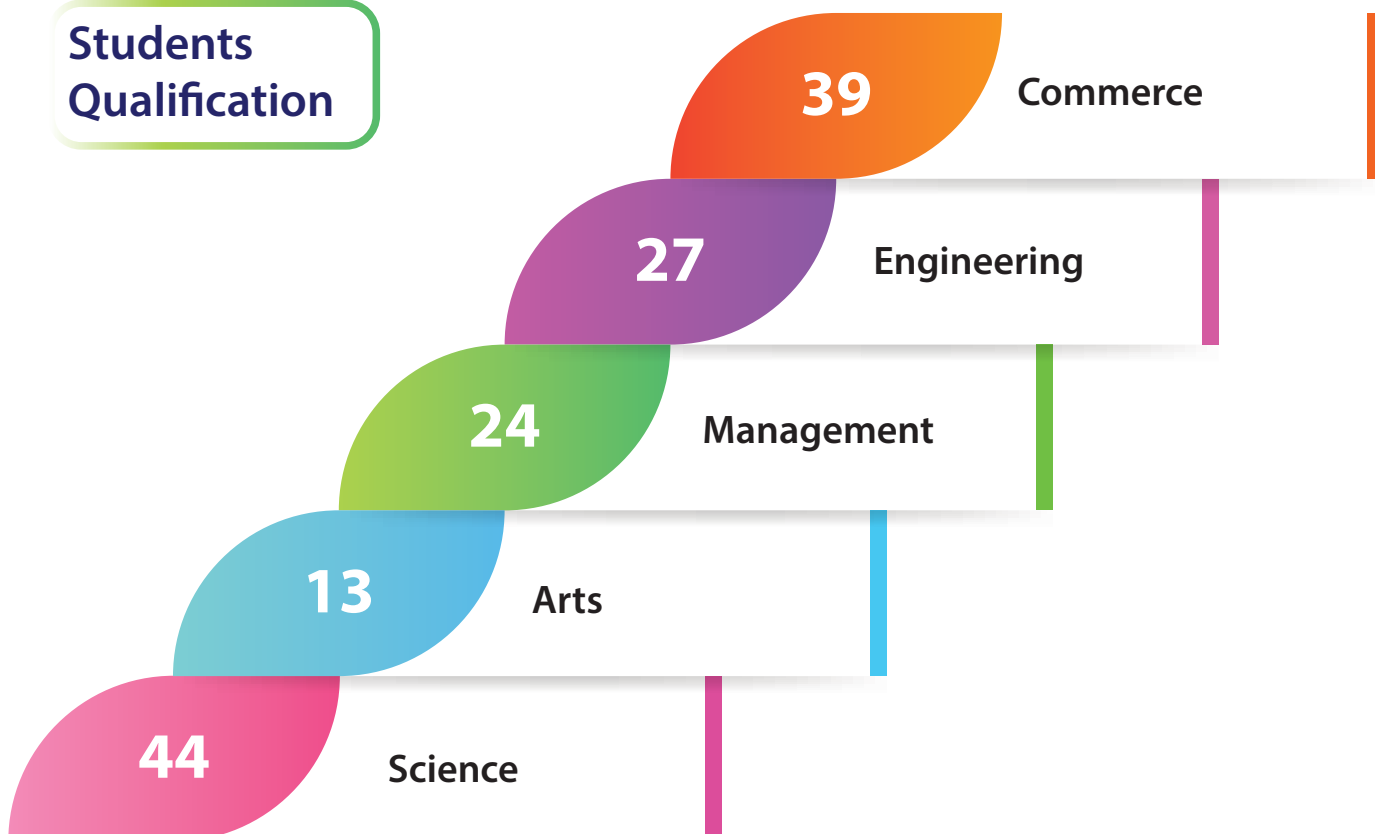
# BATCH PROFILE



## Students with Work Experience



## Students Qualification





# STUDENT INDEX

Name of Student	Graduation Specialization		No. of Months
Aarushi Jha	B.A (Psychology, History)		
Aayush Agrawal	B.Com		
Abhimannu Singh	B.Sc (Hons) Biotechnology	Sharad Trading Company	38
Abhishek Kulkarni	B.A (Economics)		
Abhishek Jaideep Singh	B.Com ( Accounting and Finance )	VKD Enterprise	12
Abhishek Singhal	B.B.A (Marketing)		
Adarsh Jharkhariya	B.B.A		
Aditya Vyas	B.Tech (Civil Engineering)		
Aditya Dwivedi	B.Com (Hons)		
Aditya Nakhale	B.B.A		
Akash Murlidhar Shegokar	B.Tech (Agriculture Engineering)		
Akhil Gandhi	B.Com (Hons)	HCL Technologies Ltd.	6
Amaan Mubin Harchirkar	B.Com	Haidar Mujawar & Associates Chartered Accountants	13
Amit Maholiya	B.E (Civil Engineering)	Nityanand Infrastructure Ltd	34
Anurag Suwalka	B.Com		
Anushka Benny	B.B.A		
Arun Panwar	B.Sc (Agriculture)		
Ashwin Ajay Kate	B.Sc (Hotel Management and Catering Technology)		
Ayush Girish Raut	B.Com (Accounting and Finances)	Bindica polyplast	14
Aayush Sahuji	B.Pharm	ADP & Associate	4
Ayushi singhal	B.Com		
Badugunnala Sai Gowtham	B.Sc (Hons) Agriculture		
Bailahalli Somegowda Gagan	B.Sc (Hons) Agriculture		
Beenu Sinha	B.Sc (Hons) Forestry		
Challa Rishitha	B.B.A		
Chatla Manikanta	B.Sc (Hons) Agriculture		
Darshan Kadu	B.Sc (Hons) Agriculture		
Deeksha Rajendra Singh	B.Sc (Hons) Agriculture		
Deeksha Shahi	B.Sc (Hons) Agriculture		
Aniruddha Kishor Deshmukh	B.Tech (Industrial Engineering)		
Dhiraj Chandrakant Patil	B.B.A		

# STUDENT INDEX

Name of Student	Graduation Specialization	Company Experience	No. of Months
Diksha Rajinder Singh	Master of Public Administration , B.A (Hons) English		
Dipankar Barun	B.Tech (Mechanical Engineering)	IndiGo Airlines (Interglobe Aviation)	11
Divanshi Chouhan	B.Sc (Hons) Mathematics		
Divyaraj Saxena	B.Sc (Mathematics)		
Ganesh Fanase	B.Sc (Hons) Agriculture	SIPZII OCN PVT.LTD.(Startup)	8
Gaurav Gautam	B.Sc		
Vinayak Babaso Gavade	B.Tech (Agriculture)		
Girish Shankar Bhosale	B.B.A (Finance)		
Gunjit Verma	B.Sc (Military Science, Physics and Mathematics)	Shree Sai Darshan Shopping Mall Group & Madhuri Refineries Pvt Ltd.	11
Gurjot Singh Toura	B.Tech (Computer Sciences and Social Sciences)		
Harshdeo Arya	B.B.A		
Harshit Bhadouriya	B.Sc (Mathematics)		
Himanshi Vinod Kaushik	B.Com (Hons) Economics		
Himanshu Yadav	B.A (Hons) Economics		
Hitesh Verma	B.B.A	Amazon	13
Ishika Mehta	B.Com (Hons)		
Jayesh Batham	B.B.A (Marketing)		
Kamalika Ghosh	M.Sc (Zoology), B.Sc (Life Science, Zoology)		
Kanak Meena	B.Com(Banking and finance)		
Khushi Agrawal	M.Com (Finance and International Business) B.Com (Hons) Auditing	PK CHOPRA & Co. (CA)	15
Kiran Sambhaji Dhumal	B.Tech (Agricultural Engineering)		
Pavan Shivaji Kshirasagar	B.Sc (Hons) Agriculture		
Kumar Anand Ranjan	B.Com (Hons) Finance		
M Akshay Mohan	B.A (Philosophy)		
Mrunmayi Narkhede	B.M.S (Finance)		
Mugdha M. Sonandkar	L.L.B	K. Y. Juris	4
Muhammed Shehzad Hussain ATP	B.Sc (Actuarial Science)		
Neeraj Chaurasia	B.Com (Hons)	Shivam Communication & Shivam IT Solution	41



# STUDENT INDEX

Name of Student	Graduation Specialization	Company Experience	No. of Months
Neeraja Mishra	B.Tech (ECE)		
Neha	B.Com	Humanitus Healthcare Private Limited	7
Nicky Yadav	B.Sc (Non-Med)		
Nikhil Sharma	B.B.A (Hons)		
Niranjana Subhash Thube	B.Tech (Civil Engineering)		
Om Thakare	B.Com		
Padala Sai Anirudh	B.Tech (ECE)	Accenture solutions private limited	7
Pankhuri Parikh	B.Com (Hons) Finance		
Pranav Ajit Abhang	B.Sc (Hons) Agriculture		
Pranjal Srivastava	B.Sc (Hons) Psychology		
Prasad Dipak Bhadane	B.B.A (Agriculture)		
Pratik Priyam	B.Tech (Civil Engineering)	Accenture	35
Pratik Wadewale	B.B.A (Event Management)		
Prince Sahu	B.B.A (Finance)		
Priya Karade	Hotel Management and Catering Technology	Paul John Resorts and Hotel	6
Rahul Sharma	B.Sc (Physical Sciences; Physics, Chemistry, Mathematics)		
Rishika Raghuwanshi	B.Com (Hons)		
Rishikesh Sunil Kowase	B.Com		
Rishish Jain	B.Com (Accounting and Taxation)		
Riya Jain	B.A (Journalism and Mass Communication)	Indiamart	3
Rohan Pareek	B.Com	Shri Hari Consultancy	12
Rohit Kumar Yadav	B.A (Economics and Political Science)		
Roopali Choudhary	B.Com (Hons) Finance		
Roshmi	B.Sc (Chemistry)		
Rucha Mudgal	B.B.A (Finance)		
Rupesh Awari	B.Sc (Hons) Agriculture		
Rupesh Ramesh Muley	B.Com (Banking and Finance)	Gallagher Services Centre, Pune	15
Rushikesh Kalambe	B.E (Civil Engineering)		
Rutik More	B.Tech (Mechanical Engineering)		
Rutuja Rajesh Lamkane	B.Sc (Biotechnology)		
Sahil Chawla	B.Sc (Hons) Agriculture		

# STUDENT INDEX

Name of Student	Graduation Specialization	Company Experience	No. of Months
Sai Kumar Nandyala	B.Sc (Hons) Agriculture		
Saiel Sadashiv Dharne	B.B.I (Banking and Insurance)		
Samiksha Deorao Thakre	B.Sc (Hons) Agriculture		
Sangram Ajitrao Yadav	B.Sc (Hons) Agriculture	UVL Fertilizers India PVT. LTD.	12
Sanket Narayan Shinde	B.Sc (Hons) Agriculture		
Sanket Sharad Wankhade	B.Tech (Agriculture Biotechnology)		
Sanskriti	B.Sc Agriculture		
Satvik Jogadand	B.B.A (Human Resource Management)		
Saurabh Bharat Wankar	B.B.A		
Saurabh Sureshkumar Taparia	B.M.S (Finance)		
Saurabh Yogeshwar Padole	B.Tech (Mechanical Engineering)		
Shalini Kumari	B.A (History)	Sci- Com Classes, Dumka	19
Shalini kumari Thakur	B.Sc (Hons) Botany		
Shalini Rani Sahu	B.Sc (Hons) Mathematics	Byju's	3
Shinde Rushikesh Prakash	B. E (Civil Engineering)		
Shiwani Srivastava	B.A (Economics)		
Shreya Sunil Veer	B.Com (Cost & Works Accounting)		
Shubham Bhardwaj	B.Sc (Hons) Agriculture		
Shubham Bhausaheb Thopte	B.Sc (Hons) Agriculture		
Shubham Sachan	M.A. (Development Studies), B.A. (Hons)English		
Shubhi Jaiswal	M.Sc (Chemistry, B.Sc (PCM)	Maitree International School, Gurugram & BYJU'S	30
Sneha Shaji	B. A ( Political Science, Psychology and Sociology)		
Somnath Vitthal Shelar	B.Tech (Agriculture Engineering)		
Somya Chouksey	B. Tech ( ECE)	Surya Seeds, Madhya Pradesh	7
Sreeranjana	B.Com (Finance)		
Sreesankar A	Integrated Five-Year Masters in Development Studies	Madras school of Economics (MSE)	3
Sudarshan Tak	B.Com (Banking and Insurance)		
Sugandha	B.Sc (Hons) Agriculture		
Sumit Kumar	B.B.M		



# STUDENT INDEX

Name of Student	Graduation Specialization	Company Experience	No. of Months
<b>Sumukh Sangamnere</b>	B. E (Mechanical Engineering)	DS Enterprises	23
<b>Sushant Shyam Pende</b>	B.Sc ( Statistics, Mathematics, Physics )		
<b>Swetha Vasanth</b>	B.Com ( Banking & Finance)		
<b>Tanishq Sahu</b>	B.Com ( Banking & Finance)		
<b>Tanya Rajoria</b>	B.Com (Accounts and Tax Management)		
<b>Tejas Pawar</b>	B.Tech (Agricultural Engineering)		
<b>Tejas Sanjaykumar Patil</b>	B.Com		
<b>Ujjwal Kahar</b>	B.Sc( Mathematics, Physics and Computer Applications)		
<b>Utsavi Kumari</b>	B.Sc (Agriculture)		
<b>Vaibhav Soni</b>	B.Com (Hons) Accounts		
<b>Varad Manik Patil</b>	B.E (Electrical Engineering)		
<b>Vinayaka P M</b>	B.Sc (Hons) Agriculture		
<b>Vitesh</b>	B.Tech (Instrumentation and Control)		
<b>Yash Bhatia</b>	B.Sc (Culinary Arts)	Vibhuti Insurance Brokers Pvt. Ltd	10
<b>Yash Keshari</b>	B.Com (Hons) Finance		
<b>Yashi Vyas</b>	B.B.A ( Foreign Trade)		
<b>Yogesh Kumar</b>	B.Com (Finance)		
<b>Nidhi Kumari</b>	B.B.A (Hons) Marketing		
<b>Abhishay Raxe</b>	M.Com, B.Com (Accounts)	Rao And Emmar Chartered Accountants (Auditor for Chhattisgarh Excise Liquor Dept. & NHM )	12
<b>Pramod Yadav</b>	B.Tech (ECE)		
<b>Pranay Dilip Kapgate</b>	B. Com		
<b>Bhakti Uchit</b>	B. Com		
<b>Sagnik Pahari</b>	B.Tech (Civil Engineering)		
<b>Pavan Bandu Shejul</b>	M.Sc ( Organic Chemistry ), B.Sc		
<b>Pallabi Bhattacharyya</b>	M.Com (Accounting and Finance), B.Com (Accounting and Finance)	Ernst and Young(EY) Global Delivery Services(GDS) LLP	9
<b>Ashay Girgaonkar</b>	B.Tech (Computer Science)	Zebra technology	8
<b>Kunal Singh</b>	B.Sc (Hons) Physics		
<b>Sakshi Wankhede</b>	B. Com		

## STUDENT PROFILE



### Aarushi Jha

- Date of Birth** : 27-11-2000
- Qualifications** : B.A (Psychology, History)
- Career Objective** : To learn and to apply the knowledge I gain, mark my presence in the organization I work with, and bring to the table the best of all that I master.



### Aayush Agrawal

- Date of Birth** : 31-01-2002
- Qualifications** : B.Com
- Career Objective** : I am eager to acquire hands on experience and expand my knowledge in insurance and finance, aiming to accelerate my career growth through practical learning.



### Abhimannyu Singh

- Date of Birth** : 15-07-1995
- Qualifications** : B.Sc (Hons) Biotechnology
- Career Objective** : To reach senior management level and be known for the knowledge, skills and the specific point of view I bring to the table. Be at the position where my creative inputs could be amalgamated with practical application.



## STUDENT PROFILE



### Abhishek Kulkarni

- Date of Birth** : 13-02-1998
- Qualifications** : B.A (Economics)
- Career Objective** : I want to use my human knowledge and diverse sets of interests to help firms achieve their corporate and social goals. I believe in streamlining processes which helps achieve better efficiency in delivering results.
- Other Qualifications** : NISM Research Analyst ( Issued May 2023 )



### Abhishek Jaideep Singh

- Date of Birth** : 23-11-2001
- Qualifications** : B.Com ( Accounting and Finance )
- Career Objective** : My career objective is to be committed to acquiring in depth knowledge about insurance sector and to make use of all the knowledge that I have gained for the progress of my career and insurance industry.



### Abhishek Singhal

- Date of Birth** : 30-11-2000
- Qualifications** : B.B.A (Marketing)
- Career Objective** : To be in a position where I am an expert in my field, and the organization can use my skills and expertise while also providing me with challenges. This way, there is scope for both learning and mutual growth.

## STUDENT PROFILE



### Adarsh Jharkhariya

- Date of Birth** : 03-08-2000
- Qualifications** : B.B.A
- Career Objective** : My objective is to identify a professional path where I can leverage my skills and expertise to make meaningful contributions to an organization's success, all the while nurturing my own personal growth and development.



### Aditya Vyas

- Date of Birth** : 07-11-1995
- Qualifications** : B.Tech (Civil Engineering)
- Career Objective** : To gain knowledge and exposure to build a career in management and utilizing my skills for the growth of the organization.



### Aditya Dwivedi

- Date of Birth** : 06-09-1999
- Qualifications** : B.Com (Hons)
- Career Objective** : To seek a career opportunity in an insurance domain and be the part of the fastest growing sector and at the same time want to delve deeper into the finance sector and acquire skills through which I can help the organization I am part of.



## STUDENT PROFILE



### Aditya Nakhale

- Date of Birth** : 23-02-1999
- Qualifications** : B.B.A
- Career Objective** : To secure a position in an organisation that lets me utilise and grow my technical as well as people skills, so that I can be an even bigger asset for the company. Dynamic, challenging and fulfilling is what I think would be an ideal role for me.



### Akash Murlidhar Shegokar

- Date of Birth** : 03-08-2001
- Qualifications** : B.Tech (Agricultural Engineering)
- Career Objective** : To be part of organization where I can utilise my skills and knowledge to prove myself as an asset to the organization and contribute to the overall success of the organization.



### Akhil Gandhi

- Date of Birth** : 22-10-2000
- Qualifications** : B.Com (Hons.)
- Career Objective** : To turn my PGDM education into a thriving career, where I can apply my knowledge practically and contribute effectively to a company's success. Striving to grow, learn, and make a meaningful impact while embracing new opportunities along the way.

## STUDENT PROFILE



### Amaan Mubin Harchirkar

- Date of Birth** : 21-11-2001
- Qualifications** : B.Com
- Career Objective** : I want to sharpen my skills in a more professional manner. Being a Professional Cricketer whatever Team-Work experience I have gained I want to use it to excel in my Corporate Life as well, in the coming years.



### Amit Maholiya

- Date of Birth** : 26-03-1995
- Qualifications** : B.E (Civil Engineering)
- Career Objective** : As a meticulous and ethical individual, my goal is to excel in a collaborative team environment where I can contribute effectively while continuously learning and growing. Committed to upholding high standards, I aspire to leverage my skills for mutual success, embodying a dedicated team player focused on personal and professional development.



### Anurag Suwalka

- Date of Birth** : 19-09-2000
- Qualifications** : B.Com
- Career Objective** : To excel in the insurance sector by leveraging my strong analytical skills, fostering client relationships, and applying a comprehensive understanding of risk assessment and mitigation. Committed to contributing to the industry's growth while ensuring client satisfaction and operational excellence."

## STUDENT PROFILE



### Anushka Benny

- Date of Birth** : 11-04-2001
- Qualifications** : B.Com (Business Administration)
- Career Objective** : To pursue a dynamic career in the insurance sector by leveraging my analytical skills and expertise. I am eager to continuously develop and expand my professional knowledge and skills and to contribute to the growth of the company.
- Other Qualifications** : NISM Series V-A



### Arun Panwar

- Date of Birth** : 25-06-2000
- Qualifications** : B.Sc (Agriculture)
- Career Objective** : As a PGDM student, my career objective is to harness the knowledge and skills acquired through my education to excel in the business world. I aim to secure a challenging role where I can contribute strategically, adapt to evolving industry trends, and continuously learn, ultimately making a meaningful impact on an organization's growth and success.



### Ashwin Ajay Kate

- Date of Birth** : 04-10-2001
- Qualifications** : B.Sc (Hotel Management & Catering Technology)
- Career Objective** : To pursue a career that enables me to utilize my talents and knowledge to positively impact organizational achievements, while concurrently nurturing my own personal and professional advancement.
- Other Qualifications** : Licentiate (III)



## STUDENT PROFILE



### Ayush Girish Raut

- Date of Birth** : 03-12-2001
- Qualifications** : B.Com (Accounting & Finance)
- Career Objective** : To seek self-improvement by acquiring industry expertise, excel as an insurance professional and contribute to the organisations overall growth.



### Aayush Sahuji

- Date of Birth** : 30-08-2000
- Qualifications** : B.Pharma
- Career Objective** : Want to be a part of an organization that imparts practical experience, enhances my domain knowledge, facilitates networking with professionals, and enables me to make a significant contribution towards growth of the company.



### Ayushi Singhal

- Date of Birth** : 23-08-2001
- Qualifications** : B.Com
- Career Objective** : To achieve a challenging position in an organisation where I could apply my knowledge, skills and experience gained to the best of my abilities and add value to the organization.
- Other Qualifications** : ICAI-ICITSS, CA foundation cleared, CA intermediate Group 1 cleared

## STUDENT PROFILE



### Badugunnala Sai Gowtham

- Date of Birth** : 02-01-1998
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To pursue a career in Insurance and risk management. I am Seeking a challenging position in a reputed organisation where I can upskill myself and help the organisation outshine.



### Bailahalli Somegowda Gagan

- Date of Birth** : 28-08-2001
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To build a career in management by working with a company that offers immense opportunities and challenges, which enhances my professional skills and contributes to the company's and industry's success.



### Beenu Sinha

- Date of Birth** : 05-04-1999
- Qualifications** : B.Sc (Hons) Forestry
- Career Objective** : Result driven MBA student with a keen interest in insurance aiming to make the best use of my education and insights. Committed to continuous learning and staying updated with industry trends to drive growth and success in the dynamic world of insurance.

## STUDENT PROFILE



### Rishitha Challa

- Date of Birth** : 06-08-2000
- Qualifications** : B.B.A
- Career Objective** : To work in a healthy and Goal- oriented organization, which brings best out of me. And to use my Education and skills to help the organisation meet and surpass its goals.



### Manikanta Chatla

- Date of Birth** : 17-12-1998
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To develop a career that is diverse. I also aim to make the most of my skill set, gain as much experience as possible, and find a leadership role in the corporate sector.



### Darshan Kadu

- Date of Birth** : 12-01-2000
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To secure a challenging position in a reputable organization to expand my learnings, knowledge, and skills. In order to provide comprehensive service to clients with the best of capabilities i have.



## STUDENT PROFILE



### Deeksha Rajendra Singh

- Date of Birth** : 22-01-1999
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : Seeking a challenging role in the insurance industry where I can leverage my strong analytical skills, attention to detail, and customer-focused approach to contribute to the growth and success of the organization while continuously expanding my knowledge of insurance products and regulations.



### Deeksha Shahi

- Date of Birth** : 07-11-2001
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To work in a dynamic and challenging environment that helps me to learn and grow simultaneously. I also aim to gain experience as much as possible and find a leadership role in corporate sector.
- Other Qualifications** : One year diploma in computer science



### Aniruddha Kishor Deshmukh

- Date of Birth** : 10-04-2000
- Qualifications** : B.Tech (Industrial Engineering)
- Career Objective** : To work in the challenging fields of Insurance and Risk Management by utilizing my analytical and managerial skills, add value to the organization that go through the process of continuous learning in pursuit of excellence.
- Other Qualifications** : Licenciate (III)

## STUDENT PROFILE



### Dhiraj Chandrakant Patil

- Date of Birth** : 26-04-1998
- Qualifications** : B.B.A
- Career Objective** : To pursue a challenging career in an esteemed organization where I can utilize and enhance my knowledge and skills for the development of both the organization and myself.



### Diksha Rajinder Singh

- Date of Birth** : 23-12-1999
- Qualifications** : Master of Public Administration, B.A (Hons)
- Career Objective** : Becoming specialist in insurance management and attain corporate professionalism in personality.



### Dipankar Barun

- Date of Birth** : 16-12-1996
- Qualifications** : B.Tech (Mechanical Engineering)
- Career Objective** : Want a learning and growth oriented career to get an opportunity to contribute to the growth of the company by utilizing my knowledge and skills.

## STUDENT PROFILE



### Divanshi Chouhan

- Date of Birth** : 22-04-1997
- Qualifications** : B.Sc (Hons) Mathematics
- Career Objective** : I aspire to build a career that prioritizes continuous learning opportunities. By applying my knowledge and skills, I intend to play a pivotal role in achieving organizational objectives.



### Divyaraj Saxena

- Date of Birth** : 19-11-2000
- Qualifications** : B.Sc (Mathematics)
- Career Objective** : Seeking a challenging and innovative position in a firm that will maximize the opportunities for me to implement my skill set and knowledge as well as use my capabilities in the best way possible so that I can enrich my skills and aid the development of the firm I work with.



### Ganesh Fanase

- Date of Birth** : 24-06-2000
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge and organization's objectives with my learnings.



## STUDENT PROFILE



### Gaurav Gautam

- Date of Birth** : 10-09-2000
- Qualifications** : B.Sc
- Career Objective** : To leverage my academic knowledge and practical skills to excel in strategic management roles. I aspire to contribute to organizational growth and achieve professional success through continuous learning and impactful decision-making.



### Vinayak Babaso Gavade

- Date of Birth** : 11-04-2001
- Qualifications** : B.Tech (Agriculture)
- Career Objective** : To enter the insurance industry where I can apply my knowledge and skills to the company's growth and success.



### Girish Shankar Bhosale

- Date of Birth** : 11-03-2002
- Qualifications** : B.B.A (Finance)
- Career Objective** : To learn and acquire knowledge, develop my tangible skills, gain valuable experience in the fields of insurance and finance, which will contribute towards the growth of the respective organization.

## STUDENT PROFILE



### Gunjit Verma

- Date of Birth** : 14-05-2001
- Qualifications** : B.Sc (Military Science, Physics & Mathematics)
- Career Objective** : My career objective is to pursue a dynamic and challenging role, expand my skills and knowledge and I always wanted to be a learner and through my continuous learning and networking, I aspire to contribute to the success of the organization.



### Gurjot Singh Toura

- Date of Birth** : 29-01-1999
- Qualifications** : B.Tech (Computer Sciences & Social Sciences)
- Career Objective** : To secure a dynamic and leading position in a sustainable organization enabling me to implement my domain knowledge, gain practical experience and knowledge facilitating mutual growth of the organization and myself.



### Harshdeo Arya

- Date of Birth** : 09-02-2002
- Qualifications** : B.B.A
- Career Objective** : A Management Graduate and learner seeking opportunities to learn and grow while delivering value to both clients and the organization.
- Other Qualifications** : Advance Diploma in Computer Applications

## STUDENT PROFILE



### Harshit Bhadouriya

- Date of Birth** : 06-12-1999
- Qualifications** : B.Sc (Mathematics)
- Career Objective** : I aim to contribute to the company's growth by generating sustainable revenue, building strong client relationships, and continuously improving my knowledge of industry regulations and market trends.



### Himanshi Vinod Kaushik

- Date of Birth** : 17-08-2001
- Qualifications** : B.Com (Hons) Economics
- Career Objective** : My career objective is to excel in the insurance industry by acquiring specialized knowledge, emphasizing adaptability to industry changes, and leaving a positive impact on its growth and reputation through ethical practices and effective communication.



### Himanshu Yadav

- Date of Birth** : 11-01-2001
- Qualifications** : B.A (Hons) Economics
- Career Objective** : To get an opportunity where I can make the best of my potential & get exposed to new challenges constantly, contributing to self and organization's growth.



## STUDENT PROFILE



### Hitesh Verma

- Date of Birth** : 17-08-1998
- Qualifications** : B.B.A
- Career Objective** : To excel in Insurance and Risk Management within an innovative, challenging environment. Enthusiastic about gaining knowledge, utilizing my potential, and contributing to organizational growth.



### Ishika Mehta

- Date of Birth** : 02-11-2001
- Qualifications** : B.Com (Hons.)
- Career Objective** : Commerce graduate with a keen understanding of financial management. Seeking an insurance role to apply analytical skills, ensure client satisfaction, and contribute to organizational growth. Committed to risk assessment and fostering trust.



### Jayesh Batham

- Date of Birth** : 05-05-2002
- Qualifications** : B.B.A (Marketing)
- Career Objective** : Seeking a dynamic role in insurance management to leverage my expertise in risk assessment, policy analysis, and client relations. Committed to driving operational efficiency and delivering exceptional service to clients while contributing to company growth and success.

## STUDENT PROFILE



### Kamalika Ghosh

- Date of Birth** : 06-12-1996
- Qualifications** : M.Sc (Zoology), B.Sc (Life Science, Zoology)
- Career Objective** : To be creatively involved in a position where my skills and capabilities are getting used suitably for the development of the company and myself.
- Other Qualifications** : Licentiate (III)



### Kanak Meena

- Date of Birth** : 22-06-2001
- Qualifications** : B.Com (Banking & Finance)
- Career Objective** : My goal is to seek a position where I can apply my knowledge and skills to contribute to the success of the organization while further developing my expertise. I aim to become a valuable asset in the organisation where I can leverage my academic background and practical skills and ensuring sustainable growth for the company.



### Khushi Agrawal

- Date of Birth** : 19-07-1996
- Qualifications** : M.Com (Finance & International Business); B.Com (Hons)
- Career Objective** : To learn and work in a dynamic and challenging environment, nurturing personal and company growth where I can make the best use of my potential and contribute to the organization's growth.

## STUDENT PROFILE



### Kiran Sambhaji Dhumal

- Date of Birth** : 17-02-2002
- Qualifications** : B.Tech (Agriculture Engineering)
- Career Objective** : To explore new opportunities, utilize my full knowledge, experience, skills to help company to surpass its goal.



### Pavan Shivaji Kshirasagar

- Date of Birth** : 23-03-2002
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To explore new carrier opportunities in a reputed organisation where I can utilize my full potential to excel in the insurance sector and gain practical experience.



### Kumar Anand Ranjan

- Date of Birth** : 08-07-1997
- Qualifications** : B.Com (Hons) Finance
- Career Objective** : I aim to find a career that enables me to utilize my skills and knowledge to help achieve both organizational goals and my personal growth.



## STUDENT PROFILE



### M Akshay Mohan

- Date of Birth** : 20-10-1997
- Qualifications** : B.A (Philosophy)
- Career Objective** : Seeking a role in an Insurance firm, where I can upgrade my skills with time and contribute to the organisation's growth.



### Mrunmayi Narkhede

- Date of Birth** : 22-06-2001
- Qualifications** : B.M.S (Finance)
- Career Objective** : To gain knowledge and skills, excel in a management role by consistently delivering results, fostering team cohesion, and adapting to evolving business landscapes.



### Mugdha M. Sonandkar

- Date of Birth** : 07-03-1997
- Qualifications** : L.L.B
- Career Objective** : To work in an innovative and ethical organization where I'll have the opportunity to apply and further hone my technical and collaborative skills to contribute to organizational growth.

## STUDENT PROFILE



### Muhammed Shehzad Hussain ATP

- Date of Birth** : 20-02-2001
- Qualifications** : B.Sc (Actuarial Science)
- Career Objective** : To excel in the insurance sector, utilizing comprehensive knowledge and strategic prowess. Committed to acquiring industry-specific expertise, embracing challenges, and contributing to innovative solutions that redefine the landscape, aiming for significant career growth.
- Other Qualifications** : Associate (III)



### Neeraj Chaurasia

- Date of Birth** : 28-10-1996
- Qualifications** : B.Com (Hons.)
- Career Objective** : I aspire to be an effective professional in insurance and allied sector by acquiring skill-sets, gaining knowledge which will help foster my personal and professional development.



### Neeraja Mishra

- Date of Birth** : 14-07-2000
- Qualifications** : B.Tech (ECE)
- Career Objective** : Engineering taught me the importance of technology. Professor Aswath Damodaran ignited my interest in finance. An innate liking for mathematics and challenges got me into the field of insurance. I look forward to exploring all the opportunities that come my way while I work hard, gain skills and learn from the brightest of minds the industry has to offer.

## STUDENT PROFILE



### Neha

- Date of Birth** : 23-02-2000
- Qualifications** : B.Com
- Career Objective** : To leverage my skills and experience in Insurance sector to contribute effectively within a dynamic team, fostering innovation and achieving professional growth. Seeking opportunities to apply creativity, critical thinking, and dedication to drive meaningful results in a collaborative work environment.



### Nicky Yadav

- Date of Birth** : 24-04-1999
- Qualifications** : B.Sc (Non-Med)
- Career Objective** : I aspire to be a driving force for transformation within the insurance sector and offer strategic contributions to any future organization I become a part of. My commitment involves a continuous pursuit of knowledge and hands-on experience in this domain.



### Nikhil Sharma

- Date of Birth** : 16-11-2001
- Qualifications** : B.B.A (Hons)
- Career Objective** : To pursue career in Insurance and Risk Management by working in an innovative and challenging environment. Gaining knowledge and practical exposure and utilizing my potential to develop personally and professionally, contributing to the growth of the organization.
- Other Qualifications** : Licentiate (III)



## STUDENT PROFILE



### Niranjana Subhash Thube

- Date of Birth** : 10-01-2001
- Qualifications** : B.Tech (Civil Engineering)
- Career Objective** : To pursue a career that offers learning opportunities wherein I can apply my knowledge and skills to achieve organisational objectives along with personal development.



### Om Thakare

- Date of Birth** : 27-12-2000
- Qualifications** : B.Com
- Career Objective** : To work in a dynamic business environment where one can work to its fullest capacity and with the help of holistic knowledge can contribute towards the growth of company.
- Other Qualifications** : CA CPT



### Padala Sai Anirudh

- Date of Birth** : 06-10-2000
- Qualifications** : B.Tech (ECE)
- Career Objective** : Dedicated PGDM student with a prior experience at Accenture. Seeking a dynamic role that leverages my technical background, fosters professional growth, and allows me to apply my skills in problem-solving and innovation to drive business success.

## STUDENT PROFILE



### Pankhuri Parikh

- Date of Birth** : 10-03-2001
- Qualifications** : B.Com (Hons) Finance
- Career Objective** : To use my skills and experience to achieve a challenging and rewarding career in Insurance Industry.
- Other Qualifications** : Under graduate diploma in computer applications



### Pranav Ajit Abhang

- Date of Birth** : 10-01-2000
- Qualifications** : B.Sc (Hons.) Agriculture
- Career Objective** : To achieve success in professional life with moral values and ethics.



### Pranjal Srivastava

- Date of Birth** : 30-09-1998
- Qualifications** : B.Sc (Hons) Psychology
- Career Objective** : To have a holistic growth over a period of time both professionally and individually which eventually will help me built my own "legacy" through which I can be fruitful to our society .

## STUDENT PROFILE



### Prasad Dipak Bhadane

- Date of Birth** : 03-02-1999
- Qualifications** : B.B.A (Agriculture)
- Career Objective** : To explore new opportunities in the insurance sector and secure a challenging position so as to contribute to the growth and success of the organization.



### Pratik Priyam

- Date of Birth** : 14-06-1996
- Qualifications** : B.Tech (Civil Engineering)
- Career Objective** : I am seeking learning opportunities within the insurance domain while simultaneously making valuable contributions to the company's growth. By leveraging my versatile experiences in Business operations, insurance, and software, I aim to offer fresh perspectives and enrich team dynamics.



### Pratik Wadewale

- Date of Birth** : 15-04-2000
- Qualifications** : B.B.A (Event Management)
- Career Objective** : To build a professional career by working with motivated and dedicated people in a very competitive and structured organizational environment and obtain a good position through which i can help myself as well as the organisation achieve new heights.



## STUDENT PROFILE



### Prince Sahu

- Date of Birth** : 18-05-2002
- Qualifications** : B.B.A (Finance)
- Career Objective** : My career objective is to pursue a dynamic and challenging role to expand my skills and knowledge and I always wanted to be a learner and through my continuous learning and networking, I aspire to contribute to the success of the organization.



### Priya Karade

- Date of Birth** : 14-11-1999
- Qualifications** : Hotel Management and Catering Technology
- Career Objective** : To showcase my strong leadership, exceptional communication skills, and unwavering motivation. Committed to applying my diverse skill set to contribute to the dynamic and evolving field of insurance.



### Rahul Sharma

- Date of Birth** : 19-11-2000
- Qualifications** : B.Sc (Physical Sciences; Physics, Chemistry, Mathematics)
- Career Objective** : Adaptable and disciplined individual with a solution-oriented mindset. Eager to contribute in the insurance industry with punctuality, proactive learning, and a positive approach. Seeking to leverage these qualities for effective teamwork and ongoing personal and professional growth.

## STUDENT PROFILE



### Rishika Raghuwanshi

- Date of Birth** : 17-04-2002
- Qualifications** : B.Com (Hons)
- Career Objective** : My objective is to secure a role where I can develop a well-rounded skill set by working across departments, contributing to projects that require a mix of analytical, communication, and leadership skills.
- Other Qualifications** : Licentiate (III)



### Rishikesh Sunil Kowase

- Date of Birth** : 20-12-2000
- Qualifications** : B.Com
- Career Objective** : Dynamic professional seeking a challenging role in the corporate sector. Dedicated to utilizing strong analytical skills and industry knowledge from PGDM. Committed to lifelong learning and producing top-notch results.



### Rishish Jain

- Date of Birth** : 11-02-2002
- Qualifications** : B.Com (Accounting & Taxation)
- Career Objective** : Seeking a challenging position in a reputed organisation where I can explore and learn new skills, expand my knowledge, and leverage my learning.

## STUDENT PROFILE



### Riya Jain

- Date of Birth** : 27-10-2001
- Qualifications** : B.A (Journalism & Mass Communication)
- Career Objective** : My career objective is to always push my boundaries to learn new skills and use them for my personal as well as my organisation's growth. I want to excel in a dynamic and collaborative work environment.



### Rohan Pareek

- Date of Birth** : 07-11-1999
- Qualifications** : B.Com
- Career Objective** : To learn and acquire knowledge, develop my tangible skills, gain valuable experience, create awareness about the insurance among people and contribute to the insurance industry throughout.
- Other Qualifications** : CA CPT



### Rohit Kumar Yadav

- Date of Birth** : 14-04-2001
- Qualifications** : B.A (Economics & Political Science)
- Career Objective** : To secure an opportunity that enables me to leverage my skills and diverse life experiences to make a meaningful and impactful contribution to the organization.



## STUDENT PROFILE



### Roopali Choudhary

- Date of Birth** : 01-03-2001
- Qualifications** : B.Com (Hons) Finance
- Career Objective** : Eager to explore and expand my knowledge and skills in a diverse setting, while developing meaningful connections within the insurance sector.
- Other Qualifications** : Licentiate (III), CA- CPT



### Roshmi

- Date of Birth** : 25-05-2000
- Qualifications** : B.Sc (Chemistry)
- Career Objective** : To secure a gratifying role in the industry, where work culture is healthy but competitive . To be part of a dynamic team where I can put in my skills to test and upgrade as needed .



### Rucha Mudgal

- Date of Birth** : 13-06-2002
- Qualifications** : B.B.A (Finance)
- Career Objective** : To make the best use of my learnings for identifying untapped insurance market and stimulating financial security for individuals and organization..

## STUDENT PROFILE



### Rupesh Awari

- Date of Birth** : 06-03-1999
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To land a job where I can contribute significantly to the expansion and success of the company while also developing my personality and professional abilities over the course of my career.



### Rupesh Ramesh Muley

- Date of Birth** : 06-03-1999
- Qualifications** : B.com
- Career Objective** : Seeking pivotal role in esteemed organization to leverage organizational prowess and technical acumen, cultivated at Gallagher, complemented by commerce foundation. Dedicated to meaningful contributions and personal growth.



### Rushikesh Kalambe

- Date of Birth** : 06-09-1997
- Qualifications** : B.E (Mechanical Engineering)
- Career Objective** : My career objective for the summer internship project is to gain practical experience and insights in a dynamic work environment. I aim to apply and enhance my academic knowledge while contributing to meaningful projects, developing new skills, and building professional relationships.

## STUDENT PROFILE



### Rutik More

- Date of Birth** : 29-08-2000
- Qualifications** : B.Tech (Mechanical Engineering)
- Career Objective** : To pursue a challenging career in progressive environment where learning, innovation, creativity are encouraged and I can utilize my skills and knowledge to their maximum potential to contribute to the overall success and growth of the organization.
- Other Qualifications** : Licentiate (III)



### Rutuja Rajesh Lamkane

- Date of Birth** : 22-05-2001
- Qualifications** : B.Sc (Biotechnology)
- Career Objective** : To excel in the corporate environment through continuous learning and personal development. I aim to utilize my analytical strengths and creativity to contribute significantly to organizational growths.



### Sahil Chawla

- Date of Birth** : 30-10-2000
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To explore different trends and career opportunities within the insurance domain, gain holistic knowledge, create awareness among people about insurance and contribute as much as possible towards the growth of a company.



## STUDENT PROFILE



### Sai Kumar Nandyala

- Date of Birth** : 13-02-2001
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To utilise knowledge and skills acquired during these years both in academics and extra curricular activities, for the development of Organization and personal development, where I am going to be part of.
- Other Qualifications** : Licenciate (III)



### Saiel Sadashiv Dharne

- Date of Birth** : 26-07-2001
- Qualifications** : B.B.I (Banking & Insurance)
- Career Objective** : To ascend to a top managerial position in a reputed insurance firm, where I can leverage my knowledge and skills to contribute to the organisation's growth and success.
- Other Qualifications** : Fellow (III)



### Samiksha Deorao Thakre

- Date of Birth** : 02-11-2001
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : As I am determinant and enthusiastic person. I would like to grasp more skills from my learnings and contribute it more to the insurance world.

## STUDENT PROFILE



### Sangram Ajitrao Yadav

- Date of Birth** : 25-09-1999
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To achieve a career role that will provide continuous learning opportunities to enhance my knowledge and keep myself dynamic, visionary, and competitive with the changing world scenario.



### Sanket Narayan Shinde

- Date of Birth** : 14-06-2000
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : To get a career opportunity in a reputed organization where I can learn new skills, expand my knowledge and contribute to organization at my highest potential.



### Sanket Sharad Wankhade

- Date of Birth** : 14-01-2001
- Qualifications** : B.Tech (Agriculture Biotechnology)
- Career Objective** : I aspire to join a reputable organization where I can not only enhance my skills but also contribute to the organization's growth. My goal is to be a valuable asset, driving both personal and professional development while positively impacting the company's success.

## STUDENT PROFILE



### Sanskruti

- Date of Birth** : 30-08-2001
- Qualifications** : B.Sc (Agriculture)
- Career Objective** : To work in an organization where I can utilize my knowledge and challenge my potential in such a way so that I can be an asset to the organization and fulfill my own goals as well.



### Satvik Jogadand

- Date of Birth** : 27-05-2000
- Qualifications** : B.B.A (Human Resource Management)
- Career Objective** : To excel in the Industry by constantly learning and launching my career in the domain, and work collaboratively in a role that lets me grow, develop, and contribute.



### Saurabh Bharat Wankar

- Date of Birth** : 31-08-1998
- Qualifications** : B.B.A
- Career Objective** : To get a hands-on experience in insurance and risk management and find a leadership role in the corporate sector.



## STUDENT PROFILE



### Saurabh Sureshkumar Taparia

- Date of Birth** : 16-05-2001
- Qualifications** : B.M.S (Finance)
- Career Objective** : To gain expertise in the field of management and insurance to achieve personal as well as organizational goals and to be an optimistic individual looking to learn and grow in an organization.



### Saurabh Yogeshwar Padole

- Date of Birth** : 18-12-2000
- Qualifications** : B.Tech (Mechanical Engineering)
- Career Objective** : To be a part of an organization where I can utilize my skills and knowledge to prove myself as an asset to the organisation and contribute to the overall success of the organization.



### Shalini Kumari

- Date of Birth** : 20-04-1999
- Qualifications** : B.A (History)
- Career Objective** : To develop a career that is diverse. I also aim to make the most of my skill set, gain as much experience as possible, and find a leadership role in the corporate sector.

## STUDENT PROFILE



### Shalini kumari Thakur

- Date of Birth** : 18-02-1999
- Qualifications** : B.Sc (Hons) Botany
- Career Objective** : To achieve a progressive and responsible career opportunity through persistent and determined learning. I want to leverage my analytical skill and gain hand on experience on how industry works. I have keen interest to work in competitive environment to generate high quality of work and be part of company growth.



### Shalini Rani Sahu

- Date of Birth** : 20-12-2001
- Qualifications** : B.Sc (Hons.) Mathamatics
- Career Objective** : To be a part of an organisation where I can utilize my knowledge & skill and challenge my potential to grow as an individual along with organization's growth.
- Other Qualifications** : Licentiate (III)



### Rushikesh Prakash Shinde

- Date of Birth** : 24-08-1998
- Qualifications** : B.E (Civil Engineering)
- Career Objective** : To get practical exposure in the field of insurance and utilize my skillset and knowledge to contribute towards the growth of the organization.

## STUDENT PROFILE



### Shiwani Srivastava

- Date of Birth** : 28-09-1999
- Qualifications** : B.A (Economics)
- Career Objective** : Looking for an entry level position to kick start my career in a dynamic organization that will contribute to my professional as well as personal growth while I continue to be helpful to the organization.



### Shreya Sunil Veer

- Date of Birth** : 17-02-2002
- Qualifications** : B.Com
- Career Objective** : I would like to excel in the field of Insurance by giving my best. I will keep my skills updated according to industry needs which will be beneficial for inclusive growth.
- Other Qualifications** : CA Foundation



### Shubham Bhardwaj

- Date of Birth** : 16-06-1999
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : Continuously enhancing my skills, strategically applying them to capitalize on the latest industry trends, and fostering personal and professional growth. Seeking opportunities within a dynamic environment that values resourcefulness, innovation, and adaptability to drive career advancement.



## STUDENT PROFILE



### Shubham Bhausaheb Thopte

- Date of Birth** : 23-07-1999
- Qualifications** : B.Sc (Hons) Agriculture
- Career Objective** : Dedicated college student seeking a dynamic role in an insurance company. Eager to apply analytical skills, learn from experts, and contribute to risk assessment and client satisfaction. Committed to professional growth and adding value to the team and company.



### Shubham Sachan

- Date of Birth** : 17-08-1997
- Qualifications** : M.A (Development Studies), B.A (Hons) English
- Career Objective** : To leverage academic coursework in insurance and finance to support insurance providers in assessing risk, engaging stakeholders, and driving organisational strategy. Looking to gain hands-on experience and develop business acumen in the insurance industry.



### Shubhi Jaiswal

- Date of Birth** : 02-01-1996
- Qualifications** : M.Sc (Chemistry), B.Sc (PCM)
- Career Objective** : Dynamic student with a track record of six-time Best Employee award recipient, recognized for exceptional contributions in content creation and team leadership. Seeking a challenging role in the insurance sector, leveraging a proven history of devising impactful learning modules.

## STUDENT PROFILE



### Sneha Shaji

- Date of Birth** : 11-07-2001
- Qualifications** : B. A (Political science, Psychology and Sociology)
- Career Objective** : As a social science graduate, my career objective is to enrich the insurance industry through diverse perspectives. I'm dedicated to enhancing risk assessment, customer relations, and policy analysis while upholding ethical standards and fostering industry growth.



### Somnath Vitthal Shelar

- Date of Birth** : 12-02-2001
- Qualifications** : B.Tech (Agriculture)
- Career Objective** : To be a part of a reputed organization where I can use my skills and knowledge for the growth of the organization and enhance my professional growth.



### Somya Chouksey

- Date of Birth** : 17-07-2000
- Qualifications** : B.Tech (ECE)
- Career Objective** : As an insurance academy student . My career objective is to become a knowledgeable and skilled professional who can provide solution to clients while ensuring their financial security.

## STUDENT PROFILE



### Sreeranjana

- Date of Birth** : 06-03-2000
- Qualifications** : B.Com (Finance)
- Career Objective** : To secure a responsible career and fully utilize my knowledge and skills, to make a significant contribution to the success of the company, while also achieving personal and professional growth.



### Sreesankar A

- Date of Birth** : 28-07-1998
- Qualifications** : Integrated Five- Year Masters In Developmental Studies
- Career Objective** : Seeking a dynamic role involving risk assessment and mitigation, fostering client relationships, and contributing to strategic decision-making.



### Sudarshan Tak

- Date of Birth** : 07-05-2002
- Qualifications** : B.Com (Banking & Insurance)
- Career Objective** : To attain a high level of expertise and establish a reputable presence within the insurance industry.



## STUDENT PROFILE



### Sugandha

- Date of Birth** : 10-12-1999
- Qualifications** : B.Sc (Hons.) Agriculture
- Career Objective** : To secure an opportunity where I can effectively contribute my skills and knowledge for the mutual growth of myself and the organization.



### Sumit Kumar

- Date of Birth** : 24-06-2000
- Qualifications** : B.B.M
- Career Objective** : After completing my PGDM, I want to work in a reputed company, where I can apply my learnings and also enhance my skills and abilities for achieving organizational goals as well as mine.



### Sumukh Sangamnere

- Date of Birth** : 31-05-2000
- Qualifications** : B.E (Mechanical Engineering)
- Career Objective** : To get into a professional environment to perform at my best level, utilizing my educational background, strong work ethic, and willingness to take on new responsibilities to contribute to the success of the company.

## STUDENT PROFILE



### Sushant Shyam Pende

- Date of Birth** : 11-04-1999
- Qualifications** : B.Sc (Statistics, Mathematics & Physics)
- Career Objective** : To acquire knowledge and experience in the corporate world (insurance) and use my full potential to conquer my personal and professional goal.



### Swetha Vasanth

- Date of Birth** : 24-06-2002
- Qualifications** : B.Com ( Banking & Finance)
- Career Objective** : To leverage my strong analytical and interpersonal skills to excel in the insurance industry, contributing to client satisfaction and company growth.
- Other Qualifications** : Associate (III), Diploma in French from SPPU



### Tanishq Sahu

- Date of Birth** : 01-01-2001
- Qualifications** : B.Com ( Banking & Finance)
- Career Objective** : As a hardworking individual, my career objective is to embark on a journey with a reputable organization that values innovation and teamwork. With a right designation I want to learn and grow as much as I can and make meaningful contribution to Insurance industry. Driven by my values and ethics I'm committed to giving back to the society.

## STUDENT PROFILE



### Tanya Rajoria

- Date of Birth** : 26-07-1998
- Qualifications** : B.Com (Accounts & Tax Management)
- Career Objective** : To get an esteemed managerial position in an organisation where i can use my insurance and management knowledge to fullfill organization's objectives.



### Tejas Pawar

- Date of Birth** : 26-01-2001
- Qualifications** : B.Tech (Agriculture Engineering)
- Career Objective** : To contribute my skills and passion to the professional world, becoming a valuable asset to the organization I join. Committed to achieving career excellence and personal growth through dedicated efforts, continuous learning, and leveraging my expertise in insurance.



### Tejas Sanjaykumar Patil

- Date of Birth** : 10-11-2000
- Qualifications** : B.Com
- Career Objective** : I aspire to acquire valuable knowledge and hands-on expertise within the insurance sector, a pursuit that will undoubtedly pave the way for the attainment of both my professional and personal objectives.



## STUDENT PROFILE



### Ujjwal Kahar

- Date of Birth** : 11-04-2001
- Qualifications** : B.Sc (Mathematics, Physics & Computer Applications)
- Career Objective** : Implementing my managerial expertise, strong analytical skills and team work skills strategically within the insurance industry to enhance risk assessment, promote operational effectiveness, and add value to the organisation.



### Utsavi Kumari

- Date of Birth** : 10-07-2001
- Qualifications** : B.Sc (Agriculture)
- Career Objective** : I aim to discover fresh prospects, harness my complete capabilities and thrive with in the insurance sector . By doing so, I intend to contribute significantly to the company expansion and achievements, enhancing its overall success.



### Vaibhav Soni

- Date of Birth** : 15-03-2000
- Qualifications** : B.Com (Hons) Accounts
- Career Objective** : Pursuing an PGDM in Insurance to become a skilled insurance professional, equipped with expertise in risk management and financial analysis. My goal is to excel in insurance leadership roles and contribute to industry innovation.
- Other Qualifications** : Diploma in Computer Accounting and Taxation

## STUDENT PROFILE



### Varad Manik Patil

- Date of Birth** : 12-07-1998
- Qualifications** : B.E (Electrical Engineering)
- Career Objective** : To work for an reputed organisation and contribute with the best of my skills and knowledge to the growth of the organisation and keep on learning throughout the process.
- Other Qualifications** : NISM Series VIII Certification, Licentiate (III)



### Vinayaka P M

- Date of Birth** : 21-06-2000
- Qualifications** : B.Sc (Hons.) Agriculture
- Career Objective** : To be in a top managerial position in a reputed insurance firm, where I can use my knowledge and skills for the growth of the organisation that I am associating with in my future.



### Vitesh

- Date of Birth** : 02-06-2001
- Qualifications** : B.Tech (Instrumentation & Control Engineering)
- Career Objective** : To seek a career opportunity in an organization where I can use my knowledge, analytical and critical thinking, communication, and ability to adapt to contribute to team success and organizational growth.

## STUDENT PROFILE



### Yash Bhatia

- Date of Birth** : 27-08-2001
- Qualifications** : B.Sc (Culinary Arts)
- Career Objective** : To reimagine insurance as an innovative, customer-focused force that is dynamic and ever-changing. I hope to have a significant influence by utilising technology and ethics to lead people and organisations towards a better, more resilient future.
- Other Qualifications** : Licentiate (III)



### Yash Keshari

- Date of Birth** : 16-03-2001
- Qualifications** : B.Com (Hons) Finance
- Career Objective** : Seeking a dynamic opportunity in a progressive organization to leverage my learning and gain hands-on experience in Insurance domain while contributing to the company's growth and success.



### Yashi Vyas

- Date of Birth** : 23-09-2001
- Qualifications** : B.B.A (Foreign Trade)
- Career Objective** : Aspiring PGDM student specializing in Insurance and Management, eager to apply academic knowledge in insurance principles and management strategies. Dedicated to innovating, gaining practical insights, and excelling in risk assessment, customer engagement, and strategic decision-making within the insurance sector.



## STUDENT PROFILE



### Yogesh Kumar

- Date of Birth** : 22-07-2002
- Qualifications** : B. Com (Finance)
- Career Objective** : To acquire knowledge in Insurance industry and allied areas, and to seek out new opportunities that would lead to personal growth while contributing towards the growth of organization and the society.



### Nidhi Kumari

- Date of Birth** : 06-06-1999
- Qualifications** : B.B.A (Hons) Marketing
- Career Objective** : Being a pgdm student , with an expertise in insurance domain & a deep dedication to learning & growth . Eager to apply my skills in an internship at a leading organization, I aim to contribute wholeheartedly to the institution/organisation I will be placed in.
- Other Qualifications** : 2 year French Diploma 2019-2021, Licentiate(III)



### Abhishay Raxe

- Date of Birth** : 19-06-1998
- Qualifications** : M.Com, B.Com (Accounts)
- Career Objective** : To seek a profession that provides learning opportunities and allows me to use my abilities to advance both personally and professionally while also achieving organizational goals.

## STUDENT PROFILE



### Pramod Yadav

- Date of Birth** : 30-04-1997
- Qualifications** : B.Tech (ECE)
- Career Objective** : I am keen on gaining exposure and experience from every sphere of life. Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge and contribute to the organization growth.



### Pranay Dilip Kapgate

- Date of Birth** : 10-06-2001
- Qualifications** : B. Com
- Career Objective** : I am keen to enhance my proficiency within the insurance industry, aspiring to collaborate with industry frontrunners and ultimately establish myself as a leader in this field.



### Bhakti Uchit

- Date of Birth** : 30-01-2001
- Qualifications** : B. Com
- Career Objective** : To establish a career in a dynamic and progressive organization where my skills can contribute to the company's goals and achievements and aid my personal and professional goals.

## STUDENT PROFILE



### Sagnik Pahari

- Date of Birth** : 14-08-2001
- Qualifications** : B.Tech (Civil Engineering)
- Career Objective** : To explore new opportunities and new market trends. Eventually land in a top managerial position in order to implement my knowledge and experience towards the growth of the company as well as the industry.



### Pavan Bandu Shejul

- Date of Birth** : 22-05-1999
- Qualifications** : M.Sc ( Organic Chemistry ), B. Sc
- Career Objective** : Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge, and leverage my learnings. To get an opportunity where I can make the best of my potential and contribute to the organization's growth. Seeking a position in a company where I can launch my career and build a valuable skill set.



### Pallabi Bhattacharyya

- Date of Birth** : 26-01-1999
- Qualifications** : M.Com (Accounting & Finance);  
B.Com (Accounting & Finance)
- Career Objective** : To achieve a suitable position befitting with my learning in NIA in the Insurance Industry so that I become a significant contributor to the growth of insurance.
- Other Qualifications** : Licenciate (III), CA Foundation, Diploma in Computer Applications and C++ from NIIT.



## STUDENT PROFILE



### Ashay Girgaonkar

- Date of Birth** : 24-08-1998
- Qualifications** : B.Tech (Computer Science)
- Career Objective** : To build my career as a valuable team member of a professional organization, contributing to its progress through the application of my knowledge and work experience.



### Kunal Singh

- Date of Birth** : 16-07-2001
- Qualifications** : B.Sc (Hons) Physics
- Career Objective** : A self motivated and an optimist, seeking to obtain a dynamic position in a well reputed organization where I can use my skills and learn to uplift my potential for my personal as well as professional growth.



### Sakshi Wankhede

- Date of Birth** : 18-7-1999
- Qualifications** : B. Com
- Career Objective** : I aspire to thrive in a dynamic and stimulating work environment that encourages personal and professional growth. My aim is to contribute my skills and abilities to the organization's success while continuously learning and evolving, ultimately becoming a valuable asset to the team.

# OUR PRESTIGIOUS RECRUITING PARTNERS

## General Insurance

- HDFC ERGO General Insurance Company Ltd.
- SBI General Insurance Company Ltd.
- TATA AIG General Insurance Company Ltd.
- Magma HDI General Insurance Company Ltd.
- Bajaj Allianz General Insurance Company Ltd.
- Future Generali India Insurance Company Ltd.
- Digit General Insurance Ltd.
- ICICI Lombard General Insurance Company Ltd.
- IFFCO-Tokio General Insurance Company Ltd.
- Liberty General Insurance Ltd.
- Reliance General Insurance Company Ltd.
- Universal Sompo General Insurance Company Ltd.

## Life Insurance

- Pramerica Life Insurance Insurance Ltd.
- Tata AIA Life Insurance Company Ltd.
- Bajaj Allianz
- Future Genrali
- HDFC Life
- ICICI Prudential
- SBI Life
- Kotak Life Insurance
- Max Life Insurance

## Insurance Brokers

- Mahindra Insurance Brokers
- Marsh Insurance Brokers
- AON India Insurance Brokers Pvt Ltd.
- Marsh McLennan Global Services
- Aditya Birla Insurance Brokers
- Anand Rathii Insurance Brokers
- Gallagher Insurance Brokers Pvt Ltd.
- Global Insurance Brokers Pvt Ltd.
- Howden Insurance Brokers Ltd.
- Prudent Insurance Brokers Pvt Ltd.
- Salasar Service Insurance Brokers
- Unilight Insurance & Reinsurance Brokers Ltd.
- Policy Bazaar Insurance Brokers Pvt Ltd.

## Reinsurance

- Swiss Re

## Health Insurance

- Care Health Insurance Ltd.
- Aditya Birla Health
- Manipal Cigna Health Insurance Company Ltd.
- Star Health Insurance

## Information Technology

- Cogitate Technology Solutions
- Accenture Technology
- Atos Syntel
- Intellect
- L&T Infotech Ltd
- Zinnia
- Cognizant Technologies
- C2L BIZ Solutions

## International Company

- Orient PSJC Insurance Company
- Qatar Insurance Company

## Consulting

- Accenture Strategy and Consulting
- Cognizant Consulting

## Fintech/Insuretech

- Roadzen
- Finsall Resour

## Others

- RMS
- Reliance Industries Ltd.

# SUMMER INTERNSHIP RECRUITERS

## General Insurance

- Bajaj Allianz General Insurance Company Ltd.
- Digit General Insurance Ltd.
- Future Generali India Insurance Company Ltd.
- Liberty General Insurance Ltd.
- Magma HDI General Insurance Company Ltd.
- SBI General Insurance Company Ltd.
- TATA AIG General Insurance Company Ltd.
- HDFC ERGO General Insurance Company Ltd.

## Life Insurance

- Kotak Life Insurance Company Ltd.
- SBI Life Insurance Company Ltd.
- Tata AIA Life Insurance Company Ltd.
- Max Life Insurance Company Ltd.

## Health Insurance

- Aditya Birla Health Insurance Company Ltd.
- Care Health Insurance Ltd.
- Manipal Cigna Health Insurance Company Ltd.

## Insurance Brokers

- AON India Insurance Brokers Pvt Ltd.
- Gallagher Insurance Brokers Pvt Ltd.
- Marsh India Insurance Broker Pvt Ltd.
- Marsh McLennan Global Services
- Policy Bazaar Insurance Brokers Pvt Ltd.
- Symbo India Insurance Broking Pvt Ltd.
- Mahindra Insurance Brokers Ltd.

## Information Technology

- Larsen & Toubro Infotech Ltd.

## Others

- Finsall Resources Pvt Ltd.
- Reliance Industries Ltd.



# PLACEMENT COMMITTEE

The entire placement activity is coordinated by the Placement Office, which is the main interface between the corporate world and the Academy. The Placement Office is headed by the Placement Chairperson who is assisted by the Placement Officer for coordinating various activities. All placements related activities at NIA are coordinated by the Placement Office. Placement Office discharges its responsibilities under the guidance and supervision of Faculty Placement Committee and with the assistance of Student Placement Committee. The committee coordinates the Summer Internship & Campus recruitment programs. It approaches prospective employers, arranges Pre-Placement Talks, Group Discussions and Personal Interviews in the Campus and arranges all the required resources for successful execution of placement activities.

## Building Campus Presence

The recruitment process is said to be complete when both the student and the recruiter communicate, in order to know each other. NIA offers appropriate platform to the recruiters to put forward opportunities to apprise our student's corporate work profile and career opportunities.

The following are some of our recommendations-

## Conference and Workshops

Conferences, workshops, guest lectures, panel discussions and speaker series have proved to be an enriching experience for academic interactions between the students and recruiters. These programs have also helped the organizations to maintain contacts with the students round the year.

## Pre-placement Talks

Pre - Placement Talks facilitate the recruiters to present their organization's vision and mission to our students. It therefore, gives the students a better chance to understand the organization, its objectives, people and culture which helps the students in forming correct first hand impressions that would enable them to take informed decisions.

These sessions and specific Pre-Placement Talks can be organized at mutual convenience through the Placement Office.



# PLACEMENT COMMITTEE



**Mr. Renjit Gangadharan**  
Chair Professor, General Insurance  
Chairperson, Placement Committee



**Dr. Vaishali Bhambure**  
Placement & Compliance Officer  
Mob.: 9850174777  
Email Id : vabhambure@niapune.org.in

## Student Placement Committee



**Neeraja Mishra**  
9933977532



**Yash Bhatia**  
9321166217



**Shubhi Jaiswal**  
6387087469



**Tejas Pawar**  
9096901317



**Varad Patil**  
7218107543



**Swetha Vasanth**  
9867282225



**Amit Maholiya**  
8097347494



**Ashwin Kate**  
8291586424









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